

Nadine Ibrahim Ereibi

Sales Manager

Client-driven Property Consultant with 5 years of experience leveraging market trends and supporting individual journeys in real estate endeavors. Thoughtful and deliberate real estate market analyst, bringing extensive knowledge of home and property improvement value to competitive markets. To seek and maintain full-time position that offers professional challenges utilizing interpersonal skills, excellent time management and problem-solving skills. Detail-oriented team player with strong organizational skills. Ability to handle multiple projects simultaneously with a high degree of accuracy.



Contact

Address

Al Khubar Eastern Province

Phone

+966548434033

E-mail

nadinereibi@gmail.com



Skills

Leadership

Negotiation

Market Research

Cross-selling

Interior Design

Portfolio Management

Sales strategy development

Market Analysis Expertise

Negotiation Mastery

Communication Excellence

Property Inspection

Proficiency



Work History

2021-01 -

2022-12

Team leader

Coldwell Banker New Homes

- Hiring, training and leading team of 4 members to achieve their targets - Evaluating team performance using organizational key performance index - Setting targets for team members
- Achievements - Top team leader Q1/ Q2 2021

2020-01 -

2020-12

Real estate Consultant

Coldwell Banker New Homes

- Generating leads from cold calls, referral and all sources of digital media - Engaging clients to the most suitable project according to their specifications, budgets and requests - Building long lasting relationships with client for future deals - Developing appropriate payment plans - Diverse approaches in closing deals
- Achievements - Top sales volume 2020 - Top sales achiever award (O-west)

2019-03 -

2019-12

Real estate Advisor

Coldwell Banker New Homes, Egypt

- Tasks - Working on 75+ Projects across Egypt - Generating leads from cold calls, referral and all sources of digital media - Engaging clients to the most suitable project according to their

Client Relations

Closings Coordination

Attention to Detail

Languages

Arabic ●●●●●○
Native or
Bilingual

French ●●●●○○
Full
Professional

English ●●●●○○
Full
Professional

specifications, budgets and requests - Building long lasting relationships with clients for future deals - Developing appropriate payment plans - Diverse approaches in closing deals

- Achievements - Top achiever new-comer 2019 - Top sales volume 2019 - Top sales achiever award (O-west)

Architect and Interior Designer

EREIBI FOR ENGINEERING DESIGN

- Company representative in all meetings with clients - Developing and implementing architectural designs and detailed design drawings as well as coordinating and liaising between different engineering trades - Verify that all architectural designs, drawings and documents are fully complying with the projects' planned objectives and work program in accordance to applicable codes and standards.

Education

2006-01 -
2011-01

Bachelor's: Architectural Engineering & Environmental Design

Arab Academy for Science

Certifications

2017-12

Diploma in art and science of "Neuro linguistic programming

2018-03

Coldwell Banker Customer sale psychology certificate