



Curriculum vitae

REHAN ABDUL SHAKUR SAYYED

At-post Saitawade Tal-Dist. -Ratnagiri Maharashtra, Zip Code-415613

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Date of Birth -20/12/1982

Passport num: U0946707

Expire date: 15/02/2030

Professional Summary

Results-driven Sales Executive Representative with over [23years] of experience in B2B/B2C sales, client relationship management, and achieving sales targets. Proven ability to build rapport with clients, close deals efficiently, and contribute to revenue growth. I am skilled in CRM software, product presentations, and territory development.

Key Skills

Sales Strategy & Target Achievement

Lead Generation & Prospecting

Customer Relationship Management (CRM)

Negotiation & Closing

Product Knowledge & Demonstrations

Territory Management

PROFESSIONAL EXPERIENCE

1) Executive Sales Representative

Presently working with **Oasis Qasim Dates** – Abha Saudi Arabia

May /2012 – to still date.

Achieved -85% of monthly sales targets over last 6years consecutive periods.

Developed and maintained strong relationships with over 40 key clients.

Managed sales and customer requirements on time.

Conducted market research and competitor analysis to identify growth opportunities.

2) Sales Representative

Worked in Afghanistan as salesman with **NOBLE GLOBAL SUPPLY SERVICES**

JAN -2010 up to Mar -2012

3) Driver cum Sales Representative

Worked in Afghanistan as a driver cum salesman with **YENIGUN CONSTRUCTION.**

JUN -2007 up to Nov -2009

4) Logistic Team leader cum Salesman

Worked in **DUBAI** as a Logistic staff cum salesman with **ALFUTTAIM LOGISTIC.**

JUN -2001 up to Nov -2006

Education completed Bachelor of science (HSC)

Khandala collage – Ratnagiri Maharashtra -Passing year- 1999

Basic Computer Course -Year 2000 (Excel & word Basic)

Strength & Abilities

1) Commitment towards job.

2) Ability to learn quickly.

3) Hard working mentality.

Declaration: I do hereby declare that the above-mentioned details are true and accurate to the best of my knowledge.

Yours sincerely

(Rehan Abdul Shakur Sayyed)