



MOHAMED A. ABDALLAH

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PROFESSIONAL SUMMARY / AREA OF EXPERIENCE

- Senior level supply chain and operations leader with extensive experience in creating strategies and leading the execution of all global supply chain activities, including procurement, manufacturing, materials management and distribution management. Able to manage and lead cross-functional teams to drive product supply and productivity improvements. Led risk mitigation, while driving supply chain strategies for end-to-end pipeline management, inventory management, supply planning and materials management. Skilled in key negotiations and strategic decision making, perfected by 8 years of experience in leading organizational business units.
- Electrical Engineer with +3 years of experience, with control and instrumentation qualification. Experienced in major engineering standards associated with pneumatic, hydraulic and electrical power components. Continuously applying principles of electrical theory to advance and improve product development and efficiency.

WORK HISTORY

Supply Chain Manager, 08/2022 – Present

Elixir Bunn Factory Company- Riyadh, Saudi Arabia.

- Contributed in making company's policies and strategies for business development.
- Contributed in planning for many processes of Procurement, Retail and Wholesales, Manufacturing and Logistics according to various factors such as budget given, Sales Forecasting, Storage areas, shelf life, etc.
- Supervised and monitored all related processes of inbound and outbound, direct and indirect, requests, delivery orders, Internal Transfers, Receipts via ERP System.
- Optimized stock levels of Min., Max., and reordering levels.
- Put targets and KPIs to perform in order to maximize profits and minimize cost.
- Submitted Reports to CEO, assisting in decision-making.

Senior Supply Chain Administrator / Procurement and Electrical Engineer, 11/2012 – 01/2021

The Saudi Ice Cream Factory Co. Ltd. – Jeddah, Saudi Arabia.

- Handled production, manufacturing, purchasing, procurement, warehouse management, logistics management, importing and exporting and other supply chain functions to facilitate business operations.
- Ensured consistency in product content, quality, trade compliance and warehousing for timely delivery.
- Displayed exemplary negotiation skills when communicating with suppliers and vendors regarding contracts, policies and deadlines.
- Drove key performance indicators and continuous improvements throughout logistics and supplier operations.
- Formulated demand planning and generated supply chain management metrics.
- Negotiated contracts, policies and deadlines with suppliers and vendors.

- Challenged teams to achieve high-performance within the distribution network to meet inventory targets.
- Established the vision and master plan for the company's regional supply chain end-to-end structure, across planning, sourcing, production and delivery.
- Deployed logistics systems and outsourced transportation to maximize efficiency, cost and benefit.
- Provided reports for future obligations / financial dues to accounting department and top-level high management to utilize in decision-making.
- Established inventory targets, stock level and risk mitigation targets and managed flexibility strategy to optimize inventory.
- Managed production levels, identified materials shortages and monitored inventory levels to meet order delivery requirements.
- Made RFQ and Purchase Orders after monitoring and optimizing warehouse stocks (Warehouse Management), worked in inserting P.Os into ERP system, SFDA/SABER registration and approval of products prior to shipments, opening Letter of Credits (L/Cs), following with suppliers as well as with local clearing agents for Customs Clearance Formalities.

Electrical Engineer, 01/2012 – 11/2012

AlNafie Metal Industries – Jeddah, Saudi Arabia.

- Rendered technical drawings and electrical systems specifications exceeding company standards.
- Independently prepared and modified drawings, specs, calculations and graphs for achieving different tasks, accurately and efficiently.
- Created protocols, qualification documents, test plans and test reports for quality assurance purposes.
- Performed load calculations for sizing wire and circuit protection.
- Continually improved methods and procedures for processes, measurement, documenting and workflow techniques.
- Coordinated with vendors to identify and procure appropriate equipment necessary for project completion.
- Troubleshoot electrical equipment problems such as electro-valves, sensors, and power and control panels.
- Maintained machines, and made regular and pre-protective maintenance plans.
- Dealt with Human Machine Interface (HMI), PLC Controlled machines, executed PLC Programming using Ladder Diagram.

Electrical Engineer, 10/2008 – 05/2010

Creatively for Trading & Engineering Services Co. Ltd. – Khartoum, Sudan.

- Handled materials purchasing, and worked in tenders documents, quantity surveying, cost estimation, documentation, Material Submittals, Inspection Requests (IR), installation and commissioning stages for different electrical projects e.g. lightening protection, lighting, substations, Fire Protection Systems and solar systems (PV), supervised by our department head and standardized to the local and International Codes.
- Followed up with external contractors, project owners and stakeholders to gather information and resolve issues.
- Performed a wide range of engineering tasks by operating computer assisted design or engineering software and equipment.
- Conferred with customers, engineers, and others to discuss existing or potential engineering products/projects.
- Made Engineering Proposals and worked in the Technical Office with issuing Quotations, Contracts, Tender Drawings, Shop Drawings, As-Built Drawings, BOQ and BOM, Timeline for Project Planning (Schedule Template), Take-Off from Drawings, Weekly Work Reports, Work Breakdowns, and so on.
- Supervised and worked with a variety of technicians.

Trainee, 07/2007 – 08/2007

YORK – a Johnson Controls Co. – Al Salem Air Conditioning Co. Ltd. – Jeddah, Saudi Arabia.

Trainee, 07/2007 – 08/2007

Al-Alameya Group of Modern Security Systems, broker for Merit Li-lin, Commax, TeleEye Group – Jeddah, Saudi Arabia.

SKILLS

- Supply chain management, well knowledge of Import/Export Procedures
- Ax Program Experience, initiate Purchase Orders, following up with delivery and inventory, acquiring data and pulling out necessary business reports.
- Negotiation, coordination, scheduling, time management.
- Self-motivated, and well organized.
- Conflict resolution.
- Microsoft Office.
- Highly skilled in 3D and 2D AutoCAD Modeling.
- Technical support.
- Extensive Knowledge for most of Engineering Programs e.g. AutoCad, Matlab, Primavera P6, Elite, HAP, DIALux ...etc.
- Arabic Speaker as Mother Language.
- Excellent knowledge of English Language for all the 4 aspects in reading, writing, speaking, and communicating
- Working as a team
- Working under pressure.

EDUCATION

Master Courses in Electrical Engineering Field (MSc.): Electrical and Computer Engineering, 12/2011

Southern Illinois University – SIU, USA – Carbondale, Illinois, USA.

Bachelor of Science: Electronics and Electrical Engineering, 08/2008

University of Khartoum – Khartoum, Sudan

- Recipient of Honor degree
- Award for academic achievement, [Bachelor degree, 2008]