

Alaa Aldin Rayyan

- Amman, Jordan,
- (962)-790- 649-878
- O.an329@gmail.com
- [LinkedIn profile: http://linkedin.com/in/alaarayyan](http://linkedin.com/in/alaarayyan)

Summary

Fueled by an unwavering passion for business and a keen interest in optimizing systems, I am an Industrial Engineering graduate driven to make a significant impact in supply chain management. For me, it's not just about numbers—it's about how well-executed operations can fuel growth, streamline processes, and create lasting value. My enthusiasm for business stems from the belief that effective supply chains are the backbone of every successful organization, allowing them to adapt and thrive in today's fast-paced, ever-evolving market. I thrive on the challenge of transforming complex operations into smooth, cost-effective systems that deliver tangible benefits to both businesses and their customers.

Whether improving material flow in production or managing inventory across diverse industries, I'm passionate about using my analytical skills to solve problems, drive innovation, and contribute to sustainable success.

Experience

Spare Parts Supply Chain & Demand Planning Specialist

The Commercial and Industrial Company (CIC) – Dealer for international brands Ford, Lincoln & Suzuki.
{Amman – Jordan} {02/Feb/2025 – Present}

- Led the inventory control function for automotive spare parts, ensuring accurate stock levels, reducing dead stock by over 12%, and increasing inventory turnover efficiency.
- Played a key role in reorganizing warehouse layout and implementing structured stock management practices, resulting in faster retrieval times and reduced stock discrepancies.
- Enhanced customer satisfaction rates by over 30%, through improved spare parts availability, accurate order fulfillment, and faster response times to service requests.
- Leveraged ERP and Excel-based forecasting models to plan procurement and consumption, minimizing excess inventory and aligning supply with real-time demand.
- Built strong supplier relationships and negotiated favorable contract terms, leading to an average 20% reduction in delivery lead times.
- Presented monthly KPI reports to management, supporting data-driven decisions related to procurement strategies, cost optimization.

Correlation-One, United States Agency for International Development (USAID), [Jordan]
Business and Data Analysis & Data Engineering Training Program Participant | [10/Oct/2024] - [10/Apr/2025]

- Proficient in analyzing large datasets to uncover trends, optimize performance, and support data-driven business decisions.
- Skilled in designing interactive Tableau dashboards to visualize KPIs and communicate insights effectively.
- Strong ability to translate business challenges into analytical solutions that drive strategic value.
- Effective collaborator with cross-functional teams, ensuring alignment between data solutions and business goals.

Supply Chain Management & Costing Performance Analyst Trainee [4/JUN/2023] - [1/Oct/2023]
Qatrana Cement Company, [Jordan]

- Assisted in managing the flow of raw materials from procurement to production, gaining hands-on experience in core supply chain functions such as inventory tracking, receiving, and inspecting deliveries.
- Worked closely with internal teams to ensure timely material availability, maintaining accurate inventory records, and adhering to quality control procedures for efficient logistics in a complex industrial environment.
- Analyzed cost data using ERP systems and Excel to identify cost-saving opportunities and improve budget control within production and quality control processes.
- Developed automated reports to enhance data accuracy and provide key performance indicators (KPIs) related to inventory costs and procurement efficiency, supporting data-driven decision-making.

Skills

- **Supply Chain Management:** Inventory Control, Demand Forecasting, Procurement, Negotiation, Logistics.
- **Cost Management:** Budgeting, Cost Control, Cost Reduction.
- **Data Analysis & Reporting:** Data Analysis, Data Visualization, Reporting, Forecasting, KPIs, Tableau, ERP Systems, Microsoft Excel.
- **Technical Skills:** 3D Printing, SolidWorks, AutoCAD, Simo Simulation, Microsoft Project Professional.
- **Business Skills:** Business Development, Market Analysis, Operational Efficiency, Strategic Planning, Online Sales.
- **Certificate of Achievement:** Project Management Professional (PMP), PMI-Exam Preparation Course from (40Hours). This course covered Agile, Predictive, and Hybrid methodologies, encompassing all knowledge areas of Project Management. The participant demonstrated strong understanding of PMP topics and developed a professional PMP mindset.

Education

Bachelor's of Industrial Engineering

Jordan University of Science and Technology, Jordan Oct-2019 / Jan-2025

Languages

Arabic: Native

English: Fluent