



HUSSAIN ALAM

ABOUT ME

Recent International Business graduate with a strong academic background and a passion for global markets.

Highly motivated and detail-oriented seeking an entry-level position where I can apply my knowledge, academic background and skills to contribute to the success and growth of a dynamic organization.



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Salmabad, Bahrain

LANGUAGE

- English
- Arabic

EXPERTISE

- Organized
- Time management
- Analytical Thinking
- Adaptability
- Flexibility
- Communication (Verbal & Written)
- Teamwork
- Ability to Learn
- interpersonal skills

EXPERIENCE

Ahli united bank- Bahrain sales representative Sep 2024

- Build and maintain client relationships.
- Identify and generate sales leads.
- Present and promote products or services.
- Negotiate and close sales deals.
- Achieve sales targets and goals.
- Conduct market research and stay informed on trends.
- Prepare sales reports and maintain records.
- Provide excellent customer service and support.

Bapco Refining - Bahrain Trainee - Account Dec 2023 – March 2024

- Manage client accounts and relationships.
- Identify and develop business opportunities.
- Address client inquiries and resolve issues.
- Negotiate and manage contracts.
- Monitor account performance and prepare reports.
- Coordinate with internal teams for service delivery.
- Ensure compliance with regulations and company policies.

EDUCATION

The university of Technology -Bahrain BS in International Business Sep 2019 – Dec 2023

Isa town secondary school– Bahrain High School Diploma Sep 2016 – Jun 2019