



Mohammed W. Al-Khammash

Marketing

CONTACT



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Amman, Jordan.

PERSONAL INFORMATION

- Nationality: Jordanian.
- Date of Birth: 19 Apr 1990.
- Gender: Male.
- Marital Status: Single.

LANGUAGES

- Arabic
- English

OBJECTIVE

To Work for a Leading Professional Firm Where I Can Develop My Knowledge And Skills In Order To Deploy Them For The Firm's Best Interest, As Well As take Advantage Of The Enthusiasm And Skills Required To Gain Valuable Work Experience Through The Application Of Leadership Skills I Have Acquired Throughout My University.

EDUCATION

Al-Zaytoonah University

Master's Degree

- Field: **Marketing**
- Studying Years: 2019 – 2022.
- GPA: Excellent

Al-Zaytoonah University

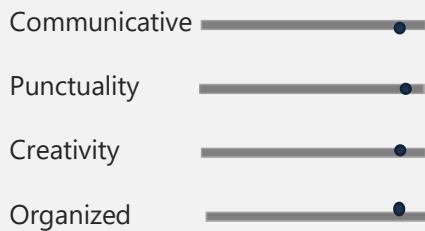
Bachelor's Degree

- Field: **Computer Information System.**
- Studying Years: 2008 – 2012.
- GPA: Very Good. With Top of Class Graduate 2011/2012.

EXPERIENCES

- **Magento Ver.2.3.5 Freelance** - The E-Commerce Software and Platform Trusted by the world's Leading Brands.
{Present}
 - Import & Export.
 - Marketing & Promotions.
 - Inventory Management.
 - ERP Functions
- **Team Leader Data Entry & Merchandising** - 1Zillion.com, Saudi Arabia,.
{Feb 2020 – Jan 2021}
- **Senior Sales Associate & Coordinator** - Queen Alia International Airport (DUFY), Amman.
{Oct 2017 – Jan 2021}
 - Present, promote and sell products/services using solid arguments to existing and prospective customers.
 - Achieve agreed upon sales targets and outcomes within schedule.
 - Supply management with reports on customer needs, problems, interests, competitive activities, and potential for new products and services.
 - Maintaining positive business relationships to ensure future sales.
- **Team Leader Merchandising & Operation Officer** - White Deal E-

PERSONALITY



- Working with multiple vendors to determine the best deals for our company, and evaluate the many pros and cons of each, based on price, quality, speed of delivery and other factors.
- Creation, marketing, making new events according to the season.
- Coordinates and manages daily cycle/physical counts to ensure the Inventory is accurate.

- **MarkaVIP E-Commerce - Amman, Jordan :**

{Sep 2012 – Nov 2016}

- **Merchandising Associate & Stock Planner** (Dec 2015 – Nov 2016):

- Using Magento (the ecommerce software and platform trusted by the world's leading brands).
- Creating and maintaining spreadsheets to report and analyze data.
- Monitoring events performance and competitor markets frequently.
- Creating and maintaining spreadsheets to report and analyze data.
- Check the inventory "IH-C" and count the Qty's about the Stock items and make them online and doing QA, Data Entry and marketing for the new event.

- **Data Entry Team Leader - Production Department** (Jan 2014 - Nov 2015):

- Receive, review, and combine SKU's with event codes, to ensure that each SKU is unique to the dedicated campaign and avoid any duplication.).
- Determine the KPI for the team
- Validate and review the prices and information of items before and after being uploaded online.
- Execute assigned tasks according to departmental processes to ensure consistency and accuracy.
- Check, review, and assure that campaigns' items have English & Arabic titles in addition to description.
- Motivation, Guidance and Put forward ideas working to develop a work environment.

- **Assistant buyer - Sourcing Department** (Nov 2013 – Nov 2014):

- Check the information sheet, brand name, items, total sales, discount percentage, total cost, potential sales , margin , to facilitate the process for team members in providing them with needed information.
- Receive & Consolidate events data, check and validate offer requirements including but not limited to; material, origin, manufacture, images, SKU's ... to ensure that all data are available.
- Receive and Update campaign's final quantity (Final QTY that will go live) to be sure that no oversold will occur.
- Review, handle, and contact with Suppliers, and follow up with them in case of noticing any missing, incorrect, or inconvenient information

- **Images processing (Renaming) - Production Department** (Sep 2012 – Nov 2013):

- Send the renamed photos to related teams to ensure having high resolution photos on MarkaVIP's website.
- Receive, review, and organize the sequence of photos per each item in an appealing and consistent manner on MarkaVIP's website, as per the

REFERENCES

Available upon Request.

- **Orange Communication Co. Amman, Jordan :**
{Jan 2010 – Jul 2012}
 - [Team Leader Marketing Research & Sales](#) (Jun-2012)
 - [Call Center Agent](#) (Fixed line directory) (Jan-2011)
- **Call center Agent** - Extensya –Amman, Jordan.
{Ain 2012 – Sep 2012}

Courses & Certificates

- CCNA Course at Pioneers Academy for (Nov 2014 – Jan 2015).
- A+ Course Certified from Pioneers Academy (Nov 2014 – Dec 2014).
- Certified English language - Level IIII - British Council - Strong Pass.
- IT Certificate - Orange Jordan.

SKILLS

- Always willing to work in a team.
- Microsoft Office (Excel, Word and PowerPoint)
- Able to communicate with people.
- Working under pressure, Phone skills, Computer Skills.
- Ability to deal with a large variety of people and work environments.
- Ability to stay focused.
- A fast learner.
- Self-learning and doing search effectively and easily over the Internet.