

Mohsen Mamdouh Mohammad

Purchasing, Logistics, Supply Chain, Import & Export Manager

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Nationality: Egyptian | Military Status: Exempted

Professional Summary

Dynamic and accomplished Purchasing, Logistics, Supply Chain, Import & Export Manager with over a decade of experience leading international procurement, logistics optimization, and trade operations across Egypt and MENA. Expert in managing end-to-end supply chains, import/export processes, and procurement functions to maximize efficiency, reduce costs, and ensure global compliance. Proven track record in supplier relationship management, contract negotiation, category management, and strategic sourcing. Logistics professional with extensive experience in end-to-end supply chain operations, international shipments, customs clearance, ERP systems (SAP MM), vendor management, and on-site material delivery coordination for industrial and construction projects in area markets. Recognized for aligning procurement and logistics with global business objectives, enhancing operational performance, and achieving measurable KPIs.

Core Competencies

Strategic Sourcing & Category Management

Competitive Supplier Negotiations

Contract Drafting, Negotiation & Implementation

Spend Analysis & Cost Optimization

Value for Money (VFM) Tracking & Reporting

Supplier Relationship & Performance Management

Procurement Policy & Compliance

Supply Chain for Manufacturing, Construction & Trading

Risk Awareness & Regulatory Compliance

Cross-Functional Stakeholder Collaboration

ERP Procurement Systems & Data-Driven Decision Making

Incoterms 2020, LC UCP500/UCP600

Continuous Process Improvement & KPI Monitoring

Logistics Coordination, Import/Export Operations

Customs Clearance & Freight Forwarding

SAP MM / ERP Systems

Materials Handling & Transportation Scheduling

Warehouse & Inventory Management

Supply Chain Compliance

Vendor & Carrier Management

Cost Control & Invoice Reconciliation

HSE Compliance

Professional Experience

COMET For Trading & Engineering Work (KSB Agency Egypt)

Import & Export, International Trading, Purchasing and Logistics Manager (Supply Chain) |
Apr 2016 – Present

- Directed procurement for mega-projects (Bahr El-Baqar, Toshka, Dabaa, New Capital, Alamein Towers, Olympics City, Haya Karima).
- Achieved double-digit cost reductions on materials and logistics.
- Registered and onboarded international suppliers ensuring full compliance.
- Drafted and implemented RFx, LCs, and contracts.
- Forecast demand, aligned purchasing with production, optimized inventory.
- Accelerated customs clearance via accurate documentation.
- Built KPI-driven procurement department.
- Coordinated global and domestic logistics, securing timely delivery to warehouses and sites.

- Supervised brokers for customs clearance and authority compliance.
- Prepared and verified shipping documents for import/export.
- Planned and executed warehouse to site delivery schedules.
- Managed outsourced logistics providers and ensured performance.
- Consolidated materials and ensured timely site dispatch.
- Arranged transportation and logistics services per project needs.
- Verified invoices, resolved PO differences, and posted logistics costs accurately.

Intermedia Advanced Logistics, Riyadh, Saudi Arabia

Executive Vice President (Remote) | Apr 2024 – Apr 2025

- Reported to CEO on procurement KPIs and savings.
- Executed sourcing strategies and ERP procurement integration.
- Negotiated supplier agreements yielding measurable savings.

GMC For Engineering & Feeding Industries

Foreign Procurement and Supplying Manager | Apr 2008 – Mar 2016

- Managed end-to-end foreign procurement for manufacturing.
- Achieved 12% reduction in procurement costs.
- Expanded supplier base by 30%.
- Reduced demurrage by 15%.
- Developed supplier scorecards & vendor lists.

Oscar for Real Estate Investments

Business Development Supervisor | Jan 2008 – Mar 2009

- Managed sales contracts and client relationships.
- Achieved 10% growth.

SWITCH Co. for Garments & Textile Industries

Stores Manager, Planning Department | Mar 2007 – Dec 2007

- Managed procurement & inventory for production lines.
- Reduced inventory discrepancies by 25%.
- Boosted production efficiency by 15%.

Education

Bachelor of Commerce (Business), Cairo University, 2006

Secondary School (Science), Dar Al-Bayan Intl. Schools, Jeddah, 2002

Training & Certifications

Accounting Internship – Global Food Industry, Jeddah (2004)

Warehousing Internship – Global Food Industry, Jeddah (2005)

Business English – AUC (2008)

Managerial Trading – Italian Institute (2010)

New Import Regulations – GOEIC (2017)

New Export Regulations – GOEIC (2021)

Languages

Arabic – Native

English – Professional

Technical Skills

MS Office (Word, Excel, PowerPoint)

SAP, Oracle, MS Dynamics

Government Import/Export Platforms (CargoX, Nafeza, Saber, Fasah)

Incoterms 2020 | Letters of Credit UCP600/UCP500