



AMAL UMESH

TECHNICAL SALES AND
PROCUREMENT ENGINEER

amalkumesh@gmail.com

+966503505948

11 Al- Nakheel street, Dammam saudi arabia

I would like to work with an organization with dedicated people, where I can use all my acquired skills for achieving the organizational goals and thereby improving my professional and personal goals. I am willing to work as a key player in a productive and challenging environment

TECHNICAL SALES AND PROCUREMENT ENGINEER

○ TECHNICAL ENGINEER

SAAB ENERGY SOLUTIONS

09/2024 - Present

Tasks

- Managing all the sales and procurement related activity of the Company.
- Proper negotiation with Customers for finalizing the Orders, Technically & Commercially.
- Perform purchase orders validations for accuracy, completion and required approvals.
- Identify and evaluate potential international and industrial products.
- Work closely with cross functional teams and other departments to ensure smooth functioning of the work.
- Attend RFQs and PO's for respective clients according to requirements.
- Worked with clients like BAKER HUGES ,SCHLUMBERGER, HALLIBURTON, TAQA.

○ TECHNICAL ENGINEER

STARWELL ARABIA

06/2022 – 08/2024

EDUCATION

MECHANICAL ENGINEERING

JAIMATHA COLLEGE OF ENGINEERING

08/2017 - 07/2021

CGPA- 7.3

Courses

- PROJECTS
- AUTOMATIC REVERSE BRAKING SYSTEM

HIGH SCHOOL

KV PORT TRUST

03/2017

CGPA-6.0

SKILLS

Project Management

Procurement

Negotiation

Leadership

Sourcing

Risk management

Stakeholder Management

Communication

LANGUAGES

ENGLISH

Native or Bilingual Proficiency

HINDI

Native or Bilingual Proficiency

MALAYALAM

Native or Bilingual Proficiency

TAMIL

Professional Working Proficiency

TECHNICAL SKILLS

Programming language-C++

SQL

Tally Prime

ODOO

CRM

Strategic sourcing

Supply chain management

Problem solving

Technological proficiency

SWOT analysis