

Ali Al Shamlawi

Nationality: Saudi

Email: alishamlawi8@gmail.com

Mobile: +966545776762

Summary

With 10+ years of experience, building my career from scratch made me: Ambitious, adaptive, always eager to learn, love to share my knowledge, and always looking for best solutions.

EDUCATION

King Fahad University of Petroleum and Minerals

Dhahran, KSA 2008-2011

Applied Mechanical Engineering

Skills/Coursework:

- Ex-DGR certified with extinction.
- Account Management & Retention.
- Warehousing Management system.
- Fasah & Saber platforms.
- Cargo Wise, SAP, and ERP.
- Customs Clearance process and regulations and documentation.
- Project handling.
- D2D (Air, Sea & Road) import & Export.
- Proven Customer Service Skills.
- Knowledge of documentation preparation.
- Experienced Freight Forwarder.
- CISC, CISC, CISC.

WORK EXPERIENCE



Feb 2023- Apr 2025

Local Account Manager – DMM Branch.

- Managing all A-accounts operationally and financially along with billing.
- Monitoring flow of goods in WH, manage in-and-out & inventory process for my accounts.
- Providing full training to new hires.
- Provide analytic financial, SP and growth reports to direct managements.
- Provide tailored professional Supply Chain consultation and solutions based on customer's needs.
- Developing, supporting, nurturing client relationships.
- Providing Supply chain consultancy to customer for their projects, and supporting with operation to meet delivery dates.



Apr 2015- Sep 2022

Customer Service Lead Air Sea – DMM & JED Branches.

- Managing all kinds of shipments operation, customer service and billing.
- Being the responsible of Airfreight department for almost two years.
- Projects operation, and key accounts specialist.
- Managed a number of global big clients, such as: MA'ADEN, BYRNECUT, Schindler, and Vestas
- Managed 3PL distribution for SAMSUNG SA in JED and RUH (B2B).
- Managed SADAD payments and cash box for the BU.