

Ahmed Syed

Procurement & Material Planning Expert Leader (end-to-end)

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PROFESSIONAL SUMMARY:

Dynamic and results-oriented Procurement Specialist with 18+ years of experience in global and local sourcing, cost-effective procurement, and supply chain strategy. Proven record of saving over \$2M through strategic negotiations. Skilled in vendor management, contract negotiation, material planning, and ERP systems such as MS Dynamics. Adept at cross-functional collaboration and crisis supply management across multiple continents.

KEY ACHIEVEMENTS: Top 8

- Long Service Award – Kerry Global
- Kudos Award for Enterprising Spirit – 2023
- Hardworking & Dedication Award – 2021
- Ownership Award – 2020
- Self-Inclusiveness Award – 2019
- Best Cost Saver Award (APMEA) – 2018
- Completed 28 Kerry E-Learning Certifications (Procurement, Cybersecurity, etc.)
- Best Trainer Award – LG Electronics – 2009

PROFESSIONAL EXPERIENCE: 18+ Years

- **Senior Procurement Specialist – 1+ Year**
Family Investment Company
Apr 2024 – Present
- **Asst Manager Procurement & Material Planning – 7 Years 5 Months**
Kerry Ingredients Jeddah
Oct 2016 – Mar 2024
- **Purchasing Supervisor – 5 Years 3 Months**
Alpla Jeddah
Jul 2011 – Sep 2016
- **Purchasing Officer – 2 Years 1 Month**
LG Electronics
Jun 2009 – Jun 2011
- **Demand Planner – 1 Years 1 Month**
LG Electronics
May 2007 – May 2009

CORE COMPETENCIES:

- **Procurement & Material Planning Expert Leader (end-to-end)**
 - Leading procurement operations for multiple business units.
 - Implemented sourcing SOPs and transitioned procurement to MS Dynamics.
 - Evaluated supplier performance and negotiated long-term contracts.
 - Led PO and invoice reconciliation aligned with finance teams.
 - Managed procurement and planning team of 8 across supply and store functions.
 - Oversaw end-to-end purchasing, vendor coordination, and material readiness.
 - Developed MRP, risk, and demurrage trackers for supply visibility.

- Ensured HACCP compliance, managed QC audits, and resolved CAPA issues.
- Supported vendor localization and product shelf-life extension efforts.
- Ensured full implementation of global procurement SOPs.
- Negotiated contracts and conducted annual vendor evaluations.
- Maintained supplier databases and coordinated shipment documentation.
- Managed spare parts inventory and vehicle maintenance contracts.
- Handled ERP-based order processing and inventory reporting.
- Collaborated with major distributors and retailers (eXtra, Jarir, Emax).
- Conducted sales analysis, training content development, and merchandising.
- **Extra Mile:** multi tasks not limited and shall be discussed detail on interview.

SKILLS:

- MS Office Suite (Excel, PowerPoint, Word) Advance expertise.
- Procurement & Sourcing Strategy
- Vendor Management & Negotiation
- Supply Chain Optimization
- Material Planning & Forecasting
- ERP: MS Dynamics, LG ERP
- Inventory Management
- HACCP & Food Safety Standards
- Team Leadership & Cross-functional Communication

EDUCATION:

- **Postgraduate Diploma in Marketing & Human Resources**
Indian Institute of Planning & Management, Hyderabad – 2006
- **Bachelor of Commerce**
Osmania University, Hyderabad – 2004
- **High School – CBSE**
International Indian School, Jeddah – 2001
- Other Vocational Trainings & certification.

PERSONAL DETAILS:

- Nationality: Indian
- DOB & Place of Birth: 05 November 1980, Jeddah, Saudi Arabia.
- Visa Status: Transferable Iqama with Family Visa.
- Languages: Fluent in English, Arabic, Urdu, Hindi.
- Driving Licenses: Valid Saudi and Indian licenses – Car & Motorcycle.