

IHAB ALWAN

CONTACT

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SKILLS

- Mortgages industry trends
- Consultative sales
- Mortgage sales
- Mortgage credit analysis
- Loans knowledge
- Highly motivated
- Hard worker
- Efficient
- Excellent teamwork
- Good report writing

LANGUAGES

Arabic: First language

English:  B1
Intermediate

SUMMARY

Highly-skilled Mortgage Broker, using expert market understanding with exceptional financial strategy for optimised client care. Demonstrating outstanding communication and relationship-building abilities to aid positive customer outcomes, enhance company reputation and profits in line with targets.

EXPERIENCE

Sales Manager, 02/2023 - Current
AL TAMAKOUN Contracting - Khobar, Saudi Arabia

Mortgage Consultant, 01/2021 - 01/2023
NCB bank - Khobar

Sales Representative for finance and loans, 02/2018 - 11/2020
Emirates NBD - Khobar

Mortgage Consultant, 07/2014 - 01/2018
AL RAJHI BANK - Dammam

TDS, 07/2012 - 06/2014
PEPSICO - Khobar

Sales Representative, 08/2005 - 07/2012
PEPSICO - Khobar

PERSONAL INFORMATION

- Nationality: Palestinian
- Driving Licence: Saudi driving license

EDUCATION

Certificate: Advanced English courses, 01/2004
Horizon institute for languages - Riyadh

Diploma: computer programming, 01/2004
ALALAMIA college - Riyadh

Certificate: Extensive computer courses, 01/2004
Ofoq international institute - Riyadh