



CONTACT



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JORDAN , Amman



Jordanian



23 - 04 - 1990

GENERAL SKILLS

- Microsoft office
- Responsibility
- Teamwork
- Communication skills
- Time management
- Leadership
- Solving problems
- Fast learner
- Flexibility
- Multi tasking
- Critical thinking

LANGUAGES

Arabic

English

YONES SAYAM

(SALES SUPERVISOR)

PROFILE

I will start my resume with a small profile about me, I am a person with a clear and logical mind with a pragmatic approach to solving problems, an ambitious personality by all standards, I always strive to prove myself in the work environment As an energetic and enthusiastic person, I enjoy a challenge. I am always striving to learn new skills which are particularly attractive to me .

EDUCATION QUALIFICATIONS

Undergraduate Degree in (Software Engineering) Information Technology .

AlHussein Bin Talal University , Jordan .

Duration : 2007 - 2012 .

PROFESSIONAL EXPERIENCES

Commercial Services Company .

Position : Sales Account manager , "2P"perfect presentation .

Duration : 6 Months .

Sales IT Professional line of business " SOFTWARE DEVELOPMENT, CUSTOMER EXPERIENCE CX, NETWORK INFRASTRUCTURE, CYBERSECURITY, MANAGED SERVICES, OPERATION & MAINTENANCE.

Local content Product " business one ERB, perfect engage,YAMAMA SMS,PERFECT SIGNAGE .

Kamal Othman Jamjoom Trading Company, Dammam Qatif .

Position : Sales Supervisor .

Duration : Sep 2020 - Sep 2022 .

Main Duties & Responsibilities :

- Staff training and development .
- Follow up stock and ensure its safety by doing weekly inventory .
- Cash management The deposit process and verification of custody and deposit amounts .
- Solve all problems in the store .
- Order the best selling products .
- Continuously motivating the team to achieve goals .
- Communicate and respond to management via emails .

- ♦ A very high ability to convince the customer, which leads to achieving goals and achieving additional profits .
- ♦ Make visual presentations and discounts in an attractive manner .
- ♦ Gaining customers to return to buy in the near future .

Kamal Othman Jamjoom Trading Company, Abha .

Position : Sales assistant .

Duration : Oct 2016 - Nov 2018 .

Main Duties & Responsibilities :

- ♦ Achieving a personal sales target .
- ♦ Arranging the sections .
- ♦ Arranging and coordinating new merchandise .
- ♦ Work within one team to achieve the sales target .

The Future of Business Icons Foundation, Khamis Mushait .

Position : Store Manager .

Duration : Apr 2014 - Sep 2016 .

Main Duties & Responsibilities :

- ♦ Selling cell phones .
- ♦ Software work for cellular devices .
- ♦ Store management and staff .
- ♦ Achieving sales goals .

The Future of Business Icons Foundation, Khamis Mushait .

Position : Sales assistant .

Duration : Jan 2013 - Mar 2014 .

Main Duties & Responsibilities :

- ♦ Selling mobile devices .
- ♦ Sections arrangement .
- ♦ Products Pricing
& IT services

Al Ber Charity Association in Al Rabu`a .

Position : Designer and data entry .

Duration : Feb 2012 - Jan 2013 .

Main Duties & Responsibilities :

- ♦ Beneciary Registration .
- ♦ Design advertisements to request assistance .
- ♦ Correspondence to request assistance from charitable organizations .
- ♦ Making letters to beneciaries .
- ♦ Recording the disbursement of in-kind and nancial aid .

COURSES

- Sales Supervisor, Kamal Othman Jamjoom Trading Company (excellent) , Aug 2020 .
- Store management, Kamal Othman Jamjoom Trading Company (excellent) , April 2019 .
- Selling skills, Kamal Othman Jamjoom Trading Company (Excellence) , Jan 2018 .

MORE INFORMATIONS

I have experience in dealing with customers in the fields of direct sales, online sales and telephone sales for 12 years. I have the ability to persuade customers to buy and shop. I look forward to getting a job as a sales manager in the company, where I can manage an integrated sales team in a distinctive way to achieve the best results .

COMPETENCIES

- The ability to deal with different conditions .
- Honest, responsible and trustworthy .
- High ability to make the right decisions with confidence .
- Ability to keep pace with work conditions and development .
- Behave in a tactful manner .
- Ensure that tasks are completed to the fullest .
- Persuading the customer – Expert .
- Products Format – Expert .
- Making visual presentations - Expert .

REFERENCES

Available Upon Request .