

Abd Elrahman Gamal Mousa Mohammad

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PROFESSIONAL SUMMARY

Energetic and target-driven Sales Professional with proven experience in B2B and B2C sales, customer relationship management, and achieving sales targets. Skilled in identifying client needs, promoting products, and delivering excellent customer service. Seeking an opportunity to contribute to business growth through effective sales techniques

WORK EXPERIENCE

- Sales Executive | Tagaddodd | 2022 - Present

- Conduct B2B sales activities to acquire and retain corporate clients.

- Promote products and services to meet and exceed sales targets.

- Build and maintain strong client relationships to ensure satisfaction and repeat business.

- Assist in preparing sales plans and reports to track performance.

Field Accountant | Hours Group | 2021 - 2022

- Maintained detailed records of all financial transactions.

- Managed daily functions including bank reconciliations, cash flow monitoring, and expense reporting.



تعديل من خلال WPS Office

Sales Associate | Tag Fashion | 2021

- Assisted customers and promoted products to achieve sales targets.
- Provided excellent customer service to increase retention and brand loyalty.

Sales Representative | Orange | 2018 - 2019

- Acquired new clients through cold calling, emails, and direct contact.
- Conducted needs analysis to deliver relevant product offerings.
- Maintained a client database and managed after-sales processes.
- Conducted online demos and product presentations.

EDUCATION

Helwan University - Faculty of Commerce and Business Administration | 2021
Bachelor's Degree in Business Administration | Grade: Good

SKILLS

- B2B Sales & Strategy
- Communication Skills
- CRM Systems
- Leadership & Teamwork
- Problem Solving
- Time Management
- Microsoft Excel & PowerPoint
- Goal Setting
- Decision Making
- Working Under Pressure
- Multitasking

LANGUAGES



Arabic: Native

English: Very Good

PERSONAL INFORMATION

Date of Birth: July 30, 1998

