



Ahmed Reda Mahmoud

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Riyadh, kingdom of Saudi Arabia

Cell phone: 0559518508

Nationality: Egyptian

license: Saudi driving license

Professional summary

- Taking on the challenge of a new role and harnessing my interpersonal skills and cooperation in solving problems. Driven to provide high quality service and great results.
- . A dedicated employee with a strong understanding of employee training and mentoring.
- Dedicated team player, proactive and hands-on in completing tasks.
- An active employee well versed in strong communication

Skills

Team worker
Team leading

Effective communication skills
Teamwork skills

Language skills:

English: professional

Arabic: native

Work history

Abduallah Saleh Al Bazie Automotive KMG (Sang Young)

Fleet sales consultant

May 2025 – present

Career objective:

emphasizes the candidate's ability to build relationships, drive sales growth, and provide tailored transportation solutions for large clients.

Functional purpose:

To drive fleet vehicle sales by developing new business, maintaining customer relationships, and providing tailored solutions for corporate and fleet clients.

Tasks and job description:

- Identifying and contacting potential fleet customers, building relationships, and presenting vehicle options.
- Understanding the specific requirements of fleet clients, including vehicle types, usage patterns, and budget constraints.
- Developing a strong understanding of the vehicles being sold, including their features, specifications, and benefits.
- Preparing and presenting customized proposals that address the client's needs and demonstrate the value of the offered vehicles.
- Negotiating pricing, terms, and contracts with clients to secure sales.
- providing support and service after the sale, and building long-term relationships.
- Preparing and submitting regular sales reports, including activity updates, sales forecasts, and market feedback.

Raya financial company Riyadh, Saudi Arabia
Senior sales consultant
Feb 2024 till – May 2025

Career objective:

The responsibilities of a sales consultant revolve around the ability to build relationships with customers, persuade them to purchase products, and achieve the target according to the plan.

Functional purpose:

A skilled sales presenter answers all customers' questions about products and services and helps them choose the best options to meet their needs. He has experience in the field of finance and sales and provides specialized solutions that meet customers' desires.

Tasks and job description:

- Achieving the financial institution's targeted annual sales and increasing market share.
- Developing and maintaining strong relationships with the financing institution's clients.
- Build and maintain strong relationships internally with the sales team and other service departments.
- Initiative in learning and personal development.
- Work as part of the overall sales team to support business objectives.
- Ensure that all sales activities comply with regulatory requirements.
- Resolve any customer inquiries upon receipt.
- Archive all sales and marketing records in accordance with organization requirements.
- Follow best practices to ensure data quality.

Emkan financial company Riyadh, Saudi Arabia
Senior sales consultant
11/2022 - 02/2024

Career objective:

The responsibilities of a sales consultant revolve around the ability to build relationships with customers, persuade them to purchase products, and achieve the target according to the plan.

Functional purpose:

A skilled sales presenter answers all customers' questions about products and services and helps them choose the best options to meet their needs. He has experience in the field of finance and sales and provides specialized solutions that meet customers' desires.

Tasks and job description:

- Achieving the financial institution's targeted annual sales and increasing market share.
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- Resolve any customer inquiries upon receipt.
- Archive all sales and marketing records in accordance with organization requirements.
- Follow best practices to ensure data quality.

El Rajhi bank Riyadh, Saudi Arabia
Senior sales consultant
09/2022 - 11/2022

Career objective:

The responsibilities of a sales consultant revolve around the ability to build relationships with customers, persuade them to purchase products, and achieve the target according to the plan.

Functional purpose:

A skilled sales presenter answers all customers' questions about products and services and helps them choose the best options to meet their needs. He has experience in the field of finance and sales and provides specialized solutions that meet customers' desires.

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- Follow best practices to ensure data quality.

Saad automotive company Cairo Egypt**Showroom supervisor**

11/2016 - 07/2018

Tasks and job description:

- Increase customer satisfaction by solving problems.
- Improve efficiency and productivity by acquiring new skills.
- Completing duties to achieve objectives accurately and efficiently.
- Follow up with the sales team to achieve the desired target.
- Follow up on inventory and review what is required.
- Follow up on everything related to sales operations.

Arab national bank Riyadh, Saudi Arabia**Senior sales consultant**

01/2014 - 10/2016

Career objective:

The responsibilities of a sales consultant revolve around the ability to build relationships with customers, persuade them to purchase products, and achieve the target according to the plan.

Functional purpose:

A skilled sales presenter answers all customers' questions about products and services and helps them choose the best options to meet their needs. He has experience in the field of finance and sales and provides specialized solutions that meet customers' desires.

Tasks and job description:

- Achieving the financial institution's targeted annual sales and increasing market share.
- Developing and maintaining strong relationships with the financing institution's clients.

- Build and maintain strong relationships internally with the sales team and other service departments.
- Initiative in learning and personal development.
- Work as part of the overall sales team to support business objectives .
- Ensure that all sales activities comply with regulatory requirements .
- Resolve any customer inquiries upon receipt.
- Archive all sales and marketing records in accordance with organization requirements .
- Follow best practices to ensure data quality .

Arabiat automotive company Cairo Egypt
Senior sales consultant
 10/2013 - 01/2014

Tasks and job description:

- Increase customer satisfaction by solving problems.
- Improve efficiency and productivity by acquiring new skills.
- Completing duties to achieve objectives accurately and efficiently.

Cairo academy for training and information technology Cairo Egypt
sales consultant
 01/2011 - 01/2012

Tasks and job description:

- Increase customer satisfaction by solving problems.
- Improve efficiency and productivity by acquiring new skills.
- Completing duties to achieve objectives accurately and efficiently.

Damma palace hotel Dammam Saudi Arabia
sales consultant
 01/2011 - 01/2009

Tasks and job description:

- Increase customer satisfaction by solving problems.
- Improve efficiency and productivity by acquiring new skills.
- Completing duties to achieve objectives accurately and efficiently.

**Educational
 qualifications**

Bachelor of Social Work
 Grade: good

English diploma - Armed Forces Language Institute

Grade: good

**Background
courses included:**

- Certified credit counselor certificate.
- Anti-money laundering
- know more about product knowledge
- The retail banking professional foundation certificate (RBPFC)
- Strategic planning of marketing
- managerial development.
- Dynamite sales presentations
- Marketing and sales
- Business leadership
- Communication strategies
- Critical elements of customer service