

Irfan Alrawwas

+966580043100

[LinkedIn/Irfan Alrawwas](#)

Irfanalrawwas@gmail.com

Syrian Nationality – Born in Riyadh
Eastern Province, Dammam

I am a recent graduate with bachelor's in computer information systems with interest in sales and marketing. Eager to apply analytical skills, digital marketing knowledge, and strong communication abilities to help businesses connect with customers and grow. Quick learner with a positive attitude, ready to contribute to team success while developing hands-on experience in sales strategies and marketing campaigns.

EDUCATION

Bachelor's degree in computer information systems Imam Abdulrahman Bin Faisal University —
Dammam, Saudi Arabia Graduated: June 2025

CERTIFICATION

- **Inbound Sales**, HubSpot Issued Aug 2025
- **Business Management**, Management & Strategy Institute Issued Jun 2025
- **Real Estate Marketing**, The Saudi real estate institute Issued Jan 2025
- **Fundamentals of Analyzing Real Estate**, Udemy Issued Dec 2023
- **The Real Estate Financial Modeling Bootcamp**, Udemy Issued Sep 2023

PROJECTS

LeafMate IoT Plant Care System – Project Leader Imam Abdulrahman bin Faisal University
(Sep 2024 – May 2025)

- Led the development of LeafMate, an IoT plant care system, from concept to presentation
- Coordinated team tasks and timelines to ensure timely delivery
- Integrated ESP32 sensors, MySQL, and a Flutter app for real-time monitoring
- Won 1st place in CIS Department and 4th college-wide

EXPERIENCES

Internship – Technology Solution Imam Abdulrahman bin Faisal University
(Jun – Aug 2024)

- Conducted system analysis and co-planned a tourism website.
- Delegated 6+ UI screens in Figma, ensuring improved user experience and navigation
- Built 8 relational tables using phpMyAdmin to support booking and payment features
- Delivered SRS documents and led remote team collaboration to meet deadlines

SKILLS

Technical Skills

- Prospecting & Lead Generation Basics
- Customer Service & Relationship Building
- Email Marketing & Outreach Tools
- Presentation, Reporting & Documentation
- Marketing & Digital Communication
- Microsoft Office

Soft Skills

- Team Leadership & Decision Making
- Communication & Active Listening
- Problem-Solving & Critical Thinking
- Accountability & Ownership
- Positive Attitude & Willingness to Learn
- Arabic (Native) & English (Fluent)