



AHMED MAHMOUD ALI

SUPPLY CHAIN & LOGISTICS

CONTACT

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 Cairo , Egypt

EDUCATION

Master in Operation and Supply Chain Management & Logistics

Arab Academy for Science, Technology and Maritime Transport

2022 - 2024

The overall process of planning, managing, optimizing and executing the flow of materials, information and funds through various systems, networks and processes.
GPA 3.75

FIATA DIPLOMA

Arab Academy for Science, Technology and Maritime Transport

2015 - 2016

Expert in the sector of freight forwarding businesses.

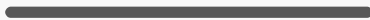
Bachelor of Commerce

Cairo University

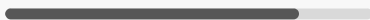
2005-2009

LANGUAGES

Arabic



English



PROFILE

Throughout my career, I've gained valuable experience working in diverse organizations with varying cultures and objectives. This exposure has honed my adaptability, flexibility, and interpersonal skills. I've also developed a strong foundation in key areas such as time management, problem-solving, decision-making, Team player , interpersonal communication, Attention to Detail, Team Management and data analysis.

My academic background further strengthens my qualifications. A Master's degree in Operations and Supply Chain Management, combined with a FIATA diploma and various certifications in customs clearance, import/export, and supply chain management, equips me with both theoretical knowledge and practical skills.

(Logistics Management, Supply Chain Management, Transportation Management, Inventory Management ,Procurement, Supplier and Customer Relationship, International Trade Regulations , Import/Export, ERP)

WORK EXPERIENCE

Import , Export and Transportation Supervisor Sep 2023 - Present

Egyptian Company For Prestressed Concrete – Consolis Group – (ECPC)

- Set and follow the department's strategic plan.
- Managing inbound and outbound logistics and transportation..
- Manage, optimize, and coordinate the entire order cycle.
- Liaise with and negotiate with service providers by contracts.
(Freight Forwarders - Shipping Lines - Clearance Brokers - Transport Brokers)
- Resolve and prevent any difficulties or concerns that arise.
- Meet cost, productivity, accuracy and timeliness targets
- Maintain of work metrics and analyse data to assess suppliers and service providers' performance and make improvements.
- Nafeza User.

Foreign Purchasing and Logistics Section Head Feb 2022 - Sep 2023

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- NAFEZA user.
- Identifying potential suppliers and carrying out supplier selection and evaluation, negotiating supplier contracts and agreements, and managing supplier relationships.
- Coordinating with logistics providers to ensure on-time delivery of goods and materials, monitoring shipment and delivery schedules, and resolving any issues or delays.
- Managing customs clearance procedures and ensuring compliance with all relevant laws and regulations.
- Identifying opportunities for cost savings and process improvements, implementing strategies and solutions to optimize the procurement and logistics operations.
- Providing direction and support to the foreign purchasing and logistics team, setting goals and objectives, conducting performance reviews, and addressing any issues or concerns.
- Ensuring adequate inventory levels are maintained at all times and managing inventory levels to meet production needs while minimizing costs.
- Review bills of Shipping, clearance, and courier.
- Following financial statements of suppliers and service providers.
- Develop and initiate monthly reports having required project timelines, corporate metrics, and productivity measurements.

CERTIFICATIES

• What Is Generative AI?

LinkedIn

2023

• Introduction to Artificial Intelligence

LinkedIn

2023

• Standards and Quality Infrastructure Workshop

USAID

2023

• Supply chain Management program

USAID

2023

• ENNEAGRAM SEMINAR

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2021

• Communication, Leadership, Public Speaking

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2021

• Import International Consultant

world Trade Organization Institute

2019

• Practicing the export program

Foreign Trade Training Centr

2014

• Customs Clearance

Egyptian Customs Authority

2014

WORK EXPERIENCE

Import & Export Logistics coordinator

SGA Trading

Feb 2014 - Oct 2016

WORK EXPERIENCE

Import and Export Ocean freight Manager

TEU Company (Freight Forwarder)

Jul 2021 - Jan 2022

- Oversee the management of the Import and Export Ocean freight department.
- Ensure that productivity and profitability goals for the ocean freight department are met.
- Develop relationships with Foreign Agents, Shipping Lines, Trucking, and Clearance companies.
- Negotiating the price of shipment with Foreign Agents, Shipping Lines, Trucking, and Clearance companies.
- Keeping shipping operations within budget without compromising speed or efficiency
- Documenting processes and reporting to management as required.
- Evaluating service providers' performance and resolving issues with orders and logistics.
- Hiring, training, and supervising shipping employees.

Foreign Purchasing and Logistics Supervisor

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Oct 2019 - Jun 2021

- Negotiating prices, Incoterm, and Payment terms with suppliers.
- Negotiating shipping costs with companies that handle freight.
- Following cargo from suppliers to the company's warehouse.
- Following clearing processes with brokers step by step.
- The following vendors and service providers' financial statements.
- Respond to any issues or complaints belonging to the department.
- Research ideal shipping techniques and clearance.
- Holding meetings with suppliers, shipping, and clearance companies to improve performance strengthen the business relationship with the current service providers, and build business relationships with the new agents.
- Following payments Swifts and Forms 4,5,6 with finance departments.
- Ensure effective and timely implementation of all Logistics daily operational goals inclusive of Shipping functions and Inventory Management.
- Develop and initiate monthly reports having required project timelines, corporate metrics, and productivity measurements.
- Training, hiring, and development of the team
- Plan and arrange logistics required shipments.
- Analyze and log purchase orders commensurate to existing stock availability and reduce shipping costs.

Import & Export Logistics Specialist

Paste And Juice P&J

Feb 2019 - Sep 2019

- Responsibility for all imported equipment and spare parts.
- Responsible for communication with export customers.
- Timely invoicing and control of additional costs
- Updating the freight rates list for the company's destinations monthly.
- Updating the loading plan and coordinating with the warehousing team.
- Issuing shipping docs and sending them to customers according to Incoterm and Payment terms.
- Following clearance procedures. (Bosla)
- Tracking the shipment till it reaches its destination.
- Review bills of Shipping, clearance, and courier.
- Coordinate shipping orders (Demand) with operation and warehouses to align with loading and shipping dates.

Group Export Logistics Specialist

Middle East Glass Manufacturing (MEG)

Nov 2016 - Jan 2019

- Reviewing the POs and the PFI's to ensure the ability to meet the customer Requirements.
- Monitoring the production plan and ensuring that the produced products are secured by Orders.
- Providing the export dept. with the sailing schedule and the expected logistics cost.
- Revise Shipping documents for MEG/WG PL, INV, etc.
- Send orders to freight forwarders and follow shipping procedures.
- Follow up with the export dept. the documentation cycle e.g., drafts, finals, couriering...etc..
- Handle the required Inspection such as SGS, ECTN, ENS... for MEG or Wadi orders if required
- Justify the reasons if any extra logistics cost occurred and inform the logistics section head.
- Prepare final Month Reports for MEG & WD Glass and send them to the finance dept.
- Issue Monthly evaluation report for the forwarder, and shipping lines, and report with any extra Costs will be applied.
- Revision of freight forward bills and organized payment with the accounting team.