

ABDILFETA SHAMSU

Addis Ababa, Ethiopia • [+251924712473] • [abdilfeta88@gmail.com] •
[www.linkedin.com/in/..abdilfetashamsu-agri]

Passionate about the retail and supermarket industry. Open to immediate relocation.

Professional Summary

A highly analytical and results-oriented professional with a strong interest in retail operations. Combines a background in Economics with hands-on experience in project coordination, logistics, and data analysis using Python. Proven ability to optimize processes, reduce costs, and manage inventory-related projects effectively. Eager to apply analytical and problem-solving skills to enhance efficiency and profitability within a dynamic supermarket environment

Core Competencies

Retail & Operations: Inventory Analysis, Supply Chain Coordination, Logistics Management, Process Improvement, Vendor Negotiation, Stock Control Principles.

Technical & Data: Python (Data Analysis), Advanced MS Excel, SQL, IT Support (Hardware & Software), Data Visualization, POS Systems understanding.

Business Skills: Data-Driven Decision Making, Stakeholder Communication, Cost Reduction, Problem-Solving, Team Leadership.

Professional Experience

Wolkite University | Wolkite, Ethiopia | senior research project | 2015– 2017 E.C.

Coordinated resource allocation and schedules, demonstrating skills directly applicable to managing store-level operational workflows.

Led an in-depth research project on economic factors, managing the full data lifecycle from collection to analysis—a process similar to analyzing sales and customer purchasing data.

Derived actionable conclusions from complex datasets to propose effective policies, showcasing the ability to turn raw sales data into profitable business strategies.

Key Projects

Project Lead – Campus Merchandise Initiative (Retail & Logistics Simulation)

Managed a full-cycle retail project, overseeing 200+ product orders from sourcing to final delivery, simulating a small-scale supply chain operation.

Engineered a streamlined workflow using MS Excel for inventory tracking and payment processing, reducing operational time by 20%.

Negotiated with suppliers to secure favorable terms, achieving a 20% reduction in cost of goods while maintaining quality.

Implemented a real-time tracking system to monitor order status, resulting in a 98% on-time delivery rate and demonstrating strong logistical control.

Education & Certifications

Bachelor of Science in Agricultural Economics | Wolkite University (CGPA: 3.57)

Programming Fundamentals Nanodegree | Udacity

IT Essentials: PC Hardware and Software | Cisco Networking Academy

Diploma in Python for Beginners | Alison

Languages proficiency

English : advance

Arabic : beginner

Amharic: native

Siltigna: native

