

YOUSSEF ELGAZZAR

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SUMMARY & OBJECTIVE

Strategic and results-driven Procurement Professional with over 8 years of experience in sourcing, purchasing, supplier management, and procurement operations across the F&B, retail, and nonprofit sectors. Proven ability to lead multimillion-dollar procurement portfolios, drive cost-saving initiatives, and streamline end-to-end supply chain operations. Adept at supplier qualification, CapEx procurement, and cross-functional collaboration with Operations, Finance, R&D, and Quality teams. Strong leadership background in mentoring teams, optimizing inventory and CCC, and improving vendor performance.

Experienced in Precoro, Oracle, Microsoft Dynamics, and procurement digitalization. Seeking to leverage expertise in a fast-paced organization focused on efficiency, sustainability, and strategic growth.

PERSONAL INFORMATION

Marital Status: Married

Date of Birth: June 6-1988

Place of Birth: Cairo – Egypt

Military Status: Completed (One year duty)

Nationality: Egyptian

EDUCATION

Quality Control (Technological development)

The Academy of Specialized Studies | Cairo

June 2009

Bachelor degree

EXPERIENCE

Procurement lead

[Calo Inc](#) | Riyadh, SA

May 2021 – Current

Description:

- Lead sourcing and procurement activities across local and international markets for key categories including capital equipment, food ingredients, non-food items, packaging, and services.
- Drive strategic supplier selection and qualification in collaboration with Operations, Marketing, and R&D.
- Manage end-to-end purchasing process: demand forecasting, procurement planning, supplier negotiation, contract management, and timely delivery.
- Optimize supply chain KPIs including inventory levels (PSI), cash conversion cycle, and cost savings through market analysis and sourcing strategies.
- Support CAPEX projects and regional expansion by sourcing kitchen equipment and coordinating with project teams to meet technical specifications.
- Introduced procurement automation tools to enhance workflow efficiency and cross-departmental collaboration.
- Conduct supplier performance reviews and benchmarking to maintain quality, service level, and cost standards.
- Lead, train, and supervise a distributed procurement team, ensuring compliance with internal policies and process documentation.

Procurement Senior Specialist

[NDC the Nutrition & Diet Center Company](#) | Jeddah & Riyadh, SA

Jan 2017 – May 2021

Description:

- Managed supplier selection, procurement planning, contract negotiation, and performance monitoring for food and non-food categories.
- Collaborated with warehouses and finance to resolve delivery discrepancies, pricing, and payment issues.
- Tracked market trends to optimize sourcing decisions, maintain accurate pricing databases, and reduce costs.
- Led purchasing team activities and ensured alignment with production plans, retail requirements, and budget constraints.
- Generated purchasing reports and insights for executive management to support business decisions.
- Oversaw inventory levels, facilitated supplier claims, and coordinated production scheduling with cost control and warehouse teams.

Programs Specialist

[MEK - Misr El-Kheir Foundation](#) | Cairo, Egypt

Feb 2012 – Mar 2016

Description:

- Managed program budgets, project planning, and stakeholder coordination for initiatives aligned with organizational goals.
- Coordinated funding allocation and reporting with internal departments and external partners.
- Monitored project progress and performance metrics across 12 branches; reported regularly to top management.
- Delivered monthly, quarterly, and annual performance reports and technical documentation.
- Represented the organization in external events, building visibility and partner engagement.

SKILLS

Procurement & Supply Chain:

- Strategic Sourcing, Category Management, Supplier Evaluation & Management
- CAPEX & OPEX Procurement, Contract Negotiation, Cost Control
- Inventory Planning, Demand Forecasting, Stock Optimization (PSI)
- ERP Systems: Oracle ERP, Microsoft Dynamics CRM, Precoro, Microsoft SharePoint

Leadership & Business:

- Team Leadership, Cross-functional Collaboration, Process Improvement
- Analytical Thinking, Problem Solving, Time Management, Decision Making
- Workflow Automation, Documentation Compliance, Reporting & KPIs

Soft & Technical Skills:

- Strong communication, negotiation, and stakeholder engagement skills
- Highly adaptable, self-motivated, detail-oriented
- Proficient in Microsoft Office Suite (Word, Excel, PowerPoint, Outlook)

LANGUAGES

Arabic: Native Language

English: Very Good

REFERENCES

Available up-on request.