

MUHAMMED ABD ELGHANI

SALES EXECUTIVE

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Address: Al Khobar

EDUCATION

- Beni Suef University
- Bachelor of Commerce English
- Accounting (very good)

TECHNICAL SKILLS

- Strong Knowledge of MS Office (Excel, Word, PowerPoint) and other Call Center Systems.
- Highly proficient in computer operations. Internet Proficient.
- Computer Skills: Excel program, QuickBooks program.

SKILLS

- Strong sales closing techniques.
- Real estate marketing strategy (digital & traditional) Strong Leadership. Responsible & independent.
- Excellent Communication & interpersonal skills. Good Team Worker.
- Work Under Pressure & Hard Worker Ability.
- Decision maker & Problem Solving.
- Handling objections and building client trust
- Social media advertising.
- Customer needs analysis and follow-up
- Client retention and referral generation.

LANGUAGES

- ARABIC: Mother tongue
- ENGLISH: Highly proficient

Driving license

ABOUT ME

Experienced **Sales Executive**, I have excellent communication and negotiation skills, and the ability to build strong relationships with customers. I have a strong background in business management and a deep understanding of the products I market, which enables me to effectively meet customer needs and increase their satisfaction. I consistently strive to meet sales goals and contribute to the company's growth and development.

EXPERIENCE

2023- 2025 **SALES REPRESENTATIVE**

Al-Asima Mobile Phones Company

- Achieved a 20% increase in sales over the past year through innovative sales strategies.
- Developed and implemented successful sales plans that led to a 15% increase in the customer base.
- Acquire new customers through effective communication and attractive products.
- Manage new customers.

2022- 2023 **INSIDE SALES REPRESENTATIVE**

Car Station - SANAD

- Developed and executed sales strategies, resulting in a 25% increase in annual revenue.
- Managed a portfolio of 50+ clients, achieving a 95% customer retention rate.
- Conducted market research to identify new business opportunities and target prospects.

2020- 2022 **REAL ESTATE SALES & MARKETING EXECUTIVE**

Lamar Real Estate Company

- Matched clients with suitable properties based on their budget and preferences.
- Successfully closed over 35 property deals in 2022.
- Increased client acquisition by 40% through social media marketing strategies.
- Earned consistent positive feedback from clients for professionalism and responsiveness.
- Followed up with clients and coordinated all post-sale processes and legal documentation.

2019- 2020 **SALES IN-CHARGE**

Pull & Bear (INDITEX).

- Processed transactions and managed inventory, ensuring accurate stock levels and efficient operations.
- Developed strong relationships with customers, leading to repeat business and referrals.