

KARIM ALI

SENIOR SALES MANAGER



CONTACTS

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EDUCATION

Bachelor, Faculty of
social Work -
Alexandria,
Alexandria
2018

SKILLS

SAP SYSTEM

AUTO CAD

ADOBE CREATIVE SUITE

OPERATING SYSTEMS

NETWORKING

HIGH COMMUNICATION SKILLS

TEAM PLAYER

CREATIVE

ORGANIZED & ABILITY TO MEET DEADLINES

REPORTING, PRESENTING & PUBLIC
SPEAKING

HARD WORKING

ADAPTABILITY & FLEXIBILITY

ABILITY TO WORK UNDER PRESSURE AND IN
CRITICAL SITUATIONS

LEADERSHIP SKILLS AND HIGH-
PERFORMANCE WEATHER IN TEAMWORK
OR INDIVIDUAL WORK

QUICKER LEARNER, AMBITIONS &
PUNCTUAL

CRITICAL THINKING SKILLS & EXCELLENT
BUSINESS COMMUNICATION SKILLS

ABOUT ME

EXPERIENCED PROFESSIONAL WITH STRONG INTERPERSONAL SKILLS, EXCEPTIONAL CUSTOMER SERVICE ABILITIES, AND EFFECTIVE PROBLEM-SOLVING CAPABILITIES. DEMONSTRATED LEADERSHIP AND INTEGRITY WITH EXCELLENT COMMUNICATION AND PRESENTATION SKILLS. ADAPTABLE TEAM PLAYER WITH A PROACTIVE APPROACH TO WORK. MOTIVATED TO LEARN NEW SKILLS FOR PROFESSIONAL DEVELOPMENT AND TO ADD VALUE TO THE ORGANIZATION.

WORK EXPERIENCE

Senior Sales Consultant, Abyat for Furniture and Building
Materials, Khobar

MAR 2024 - PRESENT

- ESTABLISHED STRONG CLIENT RELATIONSHIPS FOR INCREASED CUSTOMER LOYALTY AND REPEAT BUSINESS.
- EVALUATED CLIENTS' NEEDS AND CREATED PLAN OF ACTION TO PROVIDE SOLUTIONS.
- CULTIVATED EXISTING CUSTOMER RELATIONSHIPS AND BUILT RAPPORT WITH NEW CLIENTS USING EXTENSIVE PRODUCT KNOWLEDGE AND 24-HOUR RETURN CALL POLICY.
- PROVIDED EXCEPTIONAL CUSTOMER SERVICE, ADDRESSING CONCERNS PROMPTLY AND PROFESSIONALLY.

Sales Specialist, High point furniture, Alexandria

JAN 2017 - JAN 2019

- ORGANIZED & ABILITY TO MEET DEADLINES SUCCESSFULLY.
- REPORTING, PRESENTING & PUBLIC SPEAKING.
- HARD WORKING.
- ADAPTABILITY & FLEXIBILITY TO NEW ENVIRONMENT AND ABILITY TO WORK UNDER PRESSURE AND IN CRITICAL SITUATIONS.
- VERY GOOD LEADERSHIP SKILLS AND HIGH-PERFORMANCE WEATHER IN TEAMWORK OR INDIVIDUAL WORK.
- QUICKER LEARNER, AMBITIONS & PUNCTUAL.
- CRITICAL THINKING SKILLS & EXCELLENT BUSINESS COMMUNICATION SKILLS.

Sales executive, Legend stores, Alexandria

JAN 2016 - JAN 2017

Customs operation coordinator, Al manal company, Alexandria

JAN 2015 - JUL 2015

Marketing executive, Nestle company, Alexandria

JAN 2015 - JUL 2015

Sales executive, Damson furniture company, Alexandria

JAN 2014 - JAN 2015

Sales reprsentive, Tomato stores, Alexandria

JAN 2013 - JAN 2014

COURSES

Self and time management class

JUN 2025 - JUN 2025

English Diploma, Human Development Arab Academy of science &
Technology

Advanced I.C.D.L