

MAHMOUD MOHAMED AHMED

PROFESSIONAL SUMMARY

Sales Representative and Supervisor with strong skills in sales and team management. Proven ability to achieve sales targets, build successful client relationships, and develop effective sales strategies to increase revenue and market growth.



+966 549886710

mahmoud_hassan_3579@yahoo.com

Mecca, Saudi Arabia

18/3/1990

Holds a Saudi driving license

Military Status: Exempted

EXPERIENCE

- **Sales Supervisor at SACO Company, Saudi Arabia (2021 – Present)**
 - Preparing periodic sales reports and submitting them to management.
 - Organizing sales visits and distributing territories among the team.
 - Monitoring inventory and coordinating with other departments (Accounts / Warehouses)
- **Sales Representative at SACO Company, Saudi Arabia (2017 – 2020)**
 - Promoting company products and explaining their features to customers.
 - Achieving monthly and annual sales targets.
 - Collecting payments and following up on accounts.
- **Sales Representative – B.Tech Company (2015 – 2017)**
 - Assisting customers in selecting suitable products based on their needs and budget.
 - Completing sales transactions and issuing invoices accurately.
 - Managing installment systems, offers, and discounts.
 - Increasing sales through effective product presentation and customer service.

EDUCATION

- Bachelor of Commerce – Accounting Department - Alexandria University
Graduation Year: 2012
-

SKILLS

- Strong sales and marketing skills
- Excellent communication and customer relationship building
- Time management and organizational skills
- Ability to motivate and lead sales teams
- Flexibility and adaptability to market changes
- Professional appearance and good conduct

TRAINING COURSES

- Customer Service Course
- Sales & Marketing Skills
- Sales Management

LANGUAGES

- Arabic : Native
- English : Very Good
- Computer Skills : Very Good