

CURRICULUM VITAE



UMAIR AHMED

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CAREER OBJECTIVE

- To contribute effectively to a dynamic and competitive organization by working in an environment that fosters modern, healthy management practices, continuous growth, and professional development.
- To continuously enhance my skills and abilities while delivering long-term business solutions that contribute meaningfully to the growth and success of the organization.
- Experienced in inventory management, fleet coordination, and vendor negotiations. Looking to apply my skills in project management, logistics strategy, and customer service to streamline operations
- Experience in supply chain management, specializing in inventory optimization, transportation coordination, and warehouse management. Proven ability to drive cost-saving initiatives and improve operational efficiency through data-driven solutions and strategic planning.

SKILLS

- Supply Chain Management
- Transportation and Distribution Management
- Project Management
- Logistics Strategy and Planning
- Customer Service and Relationship Management
- Leadership & Team Management
- Problem-Solving & Decision-Making
- Financial Management

WORK HISTORY

APRIL 2023 – CURRENTLY

Presently working as Operation Manager and commercial desk at **YMS International Logistic LLC**, which is Dubai based company and providing globally ISO TANKS services.

Responsibilities:

- Overseeing operational activities and managing the commercial desk across all branches in Saudi Arabia of **YMS International Logistics LLC**.
- Coordinating and monitoring daily tasks assigned to team members to ensure smooth workflow and timely execution.
- Acting as the primary point of contact for **customers** and **tank operators**, ensuring clear communication and issue resolution.
- Directly liaising with **shipping lines** and **tank operators** to obtain competitive quotations and conducting **monthly rate negotiations**.
- Collaborating with the commercial desk to secure the best possible pricing and quotations for customers through effective negotiation.
- Key Projects Handled: ARAMCO LUBEREF, TASNEE, GEMS, FARABI, CHEMANOL

June 2018 – March 2023

Worked as Senior Operations Executive at **Elite Saudi Company Limited**, one of the leading International Freight Forward Company based at Jubail, Saudi Arabia.

Responsibilities:

- Closely **monitoring the end-to-end shipment process**, from booking to final vessel departure.
- Coordinating with **shipping lines** to secure space confirmation within the set KPIs and ensure timely issuance of CROs.
- Working closely with **transporters and warehouses** to manage daily empty container deliveries and oversee container stuffing per the loading plan.
- **Optimising clearance processes** to ensure efficient and timely movement of shipments.
- Coordinating with internal departments to **arrange and verify documentation** in a timely and accurate manner.
- Following up with **customs brokers and port authorities** to ensure shipments are loaded on the scheduled vessels.

- Ensuring all shipping documents sent to customers are accurate and maintaining regular communication with customers and shippers during the process.
- Managing **day-to-day supply chain operations** and serving as the primary contact for any logistics-related issues.
- Continuously reviewing supply chain performance to identify and implement **process improvements**.
- Analysing logistics data to enhance process efficiency and reduce delays.
- **Developing and optimising supply chain processes** to align with operational goals.
- Organising work activities strategically to **meet departmental and project objectives**.
- Key Projects Handled: SIPCHEM, AL WAHA PETROCHEMICAL (under Elite Saudi Company LTD).

October 2011 – June 2018

Working as Shipping Assistance at **Elite Paloume Khonaini**, one of the leading International Freight Forward Company based at Jubail, Saudi Arabia.

Responsibilities:

- Communicating with shipping line to get space confirmation within the booking KPI to get CRO on time.
- Ensure to all docs send to customer are in order or not and in that period regular communicate with customer and shipper.
- Working totally in computer environment.
- Responsible for managing day-to-day operation of supply chain and for being the main port of call for any logistical issue. Reviewing the performance of the supply chain and identifying for improvement.
- Optimising all the processes within the supply chain.
- Analysing logistic data to improve processes. Developing effective Supply Chain process.
- Organising work activities to achieve objectives.
- Working closely with suppliers to improve operations
- Projects SIPCHEM, AL WAHA PETROCHEMICAL under Elite Paloume Khonaini.

April 2011 - October 2011

Worked as a Business Development Officer at **ING Vysya Bank Pvt. Ltd.**, one of the leading financial company, providing all type of services related to finance like current account, saving account, CC & OD account. It has more than 600 branches in India.

Responsibilities:

- Arranging new meeting with clients for business proposals.
- Preparing daily report of whole team members and sent to RSM.

- Preparation of daily, weekly, and monthly meetings reports which is reflecting the progress of monthly targets.
- Maintain the personal data of new customer to offer good services as per requirement.
- Working totally on field environment.

PROFESSIONAL QUALIFICATION

- * **M.B.A. (Marketing)** from **L.D. College of Management and Technology** affiliated by **Punjab Technical University** in 2006-2008.

ACADEMIC QUALIFICATION

- * **M.A. (Sociology)** from CSJM University, Kanpur in the year 2002.
- * **B.A.** from University of Lucknow in the year 2000.
- * **Intermediate** from U.P. Board in the year 1997.
- * **High school** from U.P. Board in the year 1995.

PERSONAL PROFILE

Father's Name : Mr. Mobin Ahmed
Date of Birth : 10th Oct, 1980
Nationality : Indian
Languages known : Hindi, English
Passport No. : U0042435

CERTIFICATION

I the undersigned (**Umair Ahmad**), hereby declare that all the statements made by me in this record are true to the best of my knowledge & belief.

Date:

Umair Ahmed