

Abdul Malik Mirza

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Professional Summary

Experienced scaffolder with extensive expertise in the installation and maintenance of scaffolding systems, adhering to the highest international safety and quality standards. Skilled in regularly inspecting and maintaining scaffolds to ensure their stability. Capable of reading and analyzing technical drawings and executing tasks in accordance with precise engineering specifications. Fully committed to occupational health and safety procedures, with a proven ability to work in harsh environments and challenging conditions while maintaining high levels of efficiency and innovation through continuous training.

Professional Experience

Scaffolder Technician - Hyundai Engineering and Construction | June 2024 - Present

- Installing scaffolding using modern techniques in compliance with global safety and quality standards.
- Performing regular scaffold inspections, contributing to 100% stability throughout the project.
- Reading and analyzing technical drawings and designing scaffold installation plans based on these drawings.
- Monitoring job sites to ensure compliance with engineering standards, reducing accidents by 20%.
- Coordinating all scaffold installation activities with other teams to ensure smooth operations.
- Dismantling scaffolds after project completion, maintaining safety at all times.
- Training team members on the latest scaffold installation techniques and safety best practices.

Sales Specialist - Arabian Oud | March 2022 - June 2022

- Increased sales by 15% through tailored sales consultations.
- Identified customer needs and provided customized sales solutions to meet those needs.
- Closed 30% of deals with new customers through strong negotiation skills.
- Conducted comprehensive product training for clients, enhancing their overall experience.
- Used negotiation skills to secure the best deals with clients and strengthen business relationships.
- Achieved a customer satisfaction rate of 95% after product and after-sales service training.
- Provided weekly and monthly reports to sales management on performance progress and target achievements.

Education

Higher Diploma in Scaffold Technology | Energy Institute (Previously Saudi Technical Institute for Petroleum Services) | Graduation Year: 2024

Training Courses

- **Professional Sales Course** | Arabian Oud | March 2022 | 25 hours

Skills

Soft Skills

- Effective communication skills
- Teamwork and collaboration
- Leadership and successful team management
- Self-motivation and goal achievement
- Time management and task organization
- Negotiation and conflict resolution skills
- Adaptability to changes
- Ability to work under pressure and deliver results
- Critical thinking and decision-making
- Mentorship and guidance skills
- Problem-solving capabilities
- Exceptional customer service
- Ability to adapt to challenges

Practical Skills

- Scaffold installation according to safety standards
- Scaffold inspection to ensure stability
- Reading and analyzing engineering drawings
- Ensuring the application of occupational safety at work
- Adhering to detailed instructions and guidelines
- Systematic scaffold dismantling after use
- Handling challenging work environments
- Efficient work site management and organization
- Collaborating and interacting with work teams
- Working in extreme weather conditions
- Logistics planning and task organization
- Accurate measurement and testing tool usage
- Developing and implementing optimal work strategies

Technical Skills

- Effective use of project management software
- Work management systems and performance analysis
- Advanced engineering design software
- Modern scaffold inspection tools
- Quality control and compliance systems
- Customer Relationship Management (CRM) systems
- Technical data analysis software
- Computer systems for daily work facilitation
- Regular maintenance of tools and equipment
- Proficient use of accounting software
- Engineering software for design improvements
- Microsoft Office (Excel, PowerPoint)
- Preparing detailed reports and technical analysis

Languages

- **English: Advanced | Arabic: Native**