

AHMED ESSA MAHDY MOHAMED

E: romii202@gmail.com

P: 059 731 0193

A: Dammam KSA

LinkedIn: <https://www.linkedin.com/in/ahmed-mohamed-15963215>

WEBSITES, PORTFOLIOS, PROFILES

- [linkedin.com/in/ahmed-essa-15963215b/](https://www.linkedin.com/in/ahmed-essa-15963215b/)

PROFESSIONAL SUMMARY

Experienced logistics and supply chain specialist with strong expertise in customs clearance, chemical permits, duty exemptions, and refunds. Skilled in managing end-to-end supply chain operations, including procurement and distribution, while ensuring full regulatory compliance. Proven track record in coordinating with authorities, negotiating with suppliers, and streamlining workflows to optimize efficiency and reduce costs. Adept at preparing reports and KPIs to support strategic decisions and continuous improvement in supply chain and logistics processes.

WORK HISTORY

ANASC - Client Account Executive

Riyadh & Dammam • 01/2020 - Current

- Manage key accounts for major Oil & Gas, Petrochemical, and Energy clients.
- Support clients' supply chain efficiency by streamlining import and export clearance processes.
- Coordinate customs duty exemption requests, duty refund procedures, and chemical clearance processes.
- Engaged in daily client outreach in person and via telephone, with regular follow-ups to ensure sufficient project pipeline and maintain strong business relationships.
- Serve as primary liaison between clients and regulatory authorities including Ministry of Industry, ZATCA, MIM, and HCIS.
- Ensure full regulatory compliance for import and export operations.
- Prepare detailed reports and provide end-to-end support for clearance permissions and duty refunds.

SASREF (Saudi Aramco Jubail Refinery) - In-House Logistics Representative

Jubail, Saudi Arabia • 06/2020 - 09/2021

- Served as dedicated logistics representative for a major Oil & Gas industrial plant, providing comprehensive support to ensure full compliance with clearance regulations
- Managed customs documentation, duty exemption applications, and refund procedures with a proven track record of recovering millions of SAR within 15 months, achieving over 90% success rate.

SKILLS

- SUPPLY CHAIN LOGISTICS
- MS OFFICE SUITE
- SAP ERP
- TEAM COLLABORATION
- INTERNET SOFTWARE
- DATABASE MANAGEMENT
- CLIENT RELATIONS
- OIL AND GAS INDUSTRY
- IMPORT/EXPORT OPERATIONS
- THIRD-PARTY LOGISTICS (3PL)
- BUSINESS DEVELOPMENT

EDUCATION

Suez Canal University

Ismailia • 05/2008

Bachelor of Commerce (Accounts)

CERTIFICATIONS

- Certificate Of CSCMP Supply Chain Foundations: Transportation Professional Certificate
- Certificate Of Completion International Logistics
- Certificate Of Careers in Supply Chain and Operations
- Certificate Of Artificial Intelligence Foundations: Thinking Machines
- Certificate Of SAP ERP Essential Training
- Certificate Of SAP Business One: Reporting and Customization
- Certificate Of Selling into Industries: Professional Services
- Certificate Of Customer Service: Managing Customer Feedback
- Certificate Of Completion Excel Supply Chain Analysis: Solving Inventory Problems

- Coordinated chemical clearance requests for restricted and unrestricted materials, ensuring compliance with SFDA, HCIS, and Ministry of Industry regulations.
- Worked closely with procurement and supply chain teams to align logistics operations with project timelines and cost targets.
- Enhanced reporting accuracy and streamlined documentation processes to support compliance audits and regulatory reviews.

Biomedica Est. - Administrative Manager

Riyadh, Saudi Arabia • 01/2019 - 12/2019

- Directed daily administrative operations and ensured smooth coordination across departments.
- Implemented cost-control measures and optimized resource allocation to improve operational efficiency.
- Supported logistics and procurement teams by streamlining workflows and documentation processes.
- Improved internal reporting systems, enhancing decision-making and compliance with company policies.

Biomedica Est. - Supply Chain Manager

Riyadh, Saudi Arabia • 01/2016 - 01/2019

- Directed full supply chain operations for medical products (for Research), including procurement, inventory management, warehousing, and distribution.
- Developed and maintained strong relationships with local and international suppliers and ensuring cost-effective procurement.
- Coordinated logistics and transportation, ensuring on-time delivery to hospitals and research laboratories.
- Implemented process improvements across supply chain workflows and reducing lead times.
- Prepared and analyzed detailed reports and KPIs to track supply chain performance, identify risks, and support strategic decisions.
- Managed a team of logistics and procurement staff, providing training, guidance, and performance evaluation.
- Ensured compliance with regulatory requirements for medical products and internal company policies.

Biomedica Est. - Logistics & Procurement Coordinator

Riyadh, Saudi Arabia • 01/2010 - 01/2016

- Coordinated procurement and logistics operations to support efficient supply chain performance.
- Managed supplier relationships and negotiated contracts to ensure timely and cost-effective deliveries.
- Oversaw shipping, warehousing, and distribution to hospitals and research laboratories.
- Collected and analyzed data to track procurement efficiency and logistics KPIs.
- Supported process improvements that streamlined operations and prepared the foundation for future supply chain leadership roles.

- Certificate Of Completion Excel Supply Chain Analysis: Solving: Transportation Problems
- Certificate Of Completion Excel Supply Chain Analysis Managing Simulations Using VBA
- Certificate in the basics of digital marketing (from Google)

PERSONAL DETAILS

Date of Birth: 01/09/1987

Nationality: Egyptian

Marital Status: Married

Visa Status: Transferable Iqama

LANGUAGES

English:



Arabic:

