



ABDELRAHMAN SABEK

Sales representative with 4 years of experience in multiple companies. A high level of product knowledge and an ability to quickly learn details about new inventory and accessories. A commitment to building customer relationships by reaching out to new clients and nurturing positive interactions with existing customers. Extremely skilled in explaining product features and benefits to customers, negotiating packages and pricing and closing sales deals.

PERSONAL

- Name**
Abdelrahman Sabek
- Address**
Riyadh - Malaz
Riyadh
- Phone number**
0581360252
- Email**
abdelrahmanheussin@gmail.com
- Date of birth**
19-09-1992
- Place of birth**
EGYPT
- Gender**
Male
- Nationality**
EGYPTIAN
- Marital status**
MARRIED
- Driving license**
VALID

LANGUAGES

English ★ ★

INTERESTS

- Add experience
- Knowledge



EDUCATION AND QUALIFICATIONS

- May 2017 **balchelor of commerce**
zagazig universty, EGYPT



WORK EXPERIENCE

- Jun 2021 - Jul 2024 **sales representative**
alglobal refrigeration and electrical appliances, Egypt
sales officer with in company branches, airconditioning sales
after sales service and follow up of customers problems
- Aug 2018 - May 2021 **sales representative**
alaraby for selling spare parts for tv screens, Egypt
spare parts sales officer
commerical sales officer and display sales
- May 2017 - Jun 2018 **sales representative**
AL Rashadeen company, EGYPT
Distribution of sales of major merchants
open new clients in your area of responsibility



SKILLS

- Microsoft office ★ ★ ★ ★ ★
- good communication skills ★ ★ ★ ★ ★
- team work *time oriented ★ ★ ★ ★ ★
- leadership skills ★ ★ ★ ★ ★
- Exceptional communication ★ ★ ★ ★ ★



ADDITIONAL SKILLS

- Product knowledge
 - Communication skills
 - Interpersonal skills
 - Time management
 - Cooperation
 - Organization
 - Negotiation
 - Product & service knowledge
 - Sales techniques
 - BRM/CRM (salesforce)
 - MS Office
 - Ability to persuade others, which helps me convince clients to purchase recommended products or services.
 - Effective communicator when speaking to clients or colleagues and when dealing with written correspondence
 - Strong listening skills to give customers a sense that their questions or concerns will be dealt with immediately.
 - Commitment to providing excellent customer service in all aspects of a sales transaction.
 - Fine attention to detail where mistakes or other discrepancies are spotted.
 - Can work also in any supporting service in my work at any time.
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REFERENCES



Al Araby

karim

01201350137



PUBLICATIONS

Good teamwork and influential member

Enduring work pressures to achieve outstanding results