

Hossam Adel El-Essawy

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Professional Summary

Motivated and business-oriented professional with extensive hands-on experience in the import and trade of veneer wood. Skilled in international procurement, supplier negotiations, logistics coordination, and client relationship management. Adept at handling financial transactions, customs clearance, and sales to wholesalers. Seeking an opportunity to contribute expertise and grow in a dynamic organization.

Skills

- International trade & procurement
- B2B sales & client relationship management
- Financial transactions & SWIFT transfers
- Customs clearance coordination
- Inventory management
- Negotiation & communication
- Microsoft Office Suite

Work Experience

2011 – Present | Family Business – Import & Trade of Veneer Wood, Egypt

- Managed international purchases from overseas factories.
- Handled SWIFT banking transfers to suppliers.
- Coordinated with customs brokers for timely cargo clearance.
- Maintained accurate stock lists of received goods.
- Negotiated with local traders and closed bulk sales deals.
- Oversaw logistics, warehousing, and distribution operations.

Education

Bachelor's Degree in Accounting (English Section), Delta University for Science and Technology, Egypt – Graduated 2018