

FAISAL SAMIR M. TARSHON

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SUMMARY

Results-driven sales professional with strong experience in retail sales and customer relationship management. Skilled at understanding customer needs, delivering tailored solutions, and driving revenue growth. Known for strong communication, problem-solving, and the ability to build lasting client relationships while consistently exceeding sales targets.

EXPERIENCE

Sales Associate, Ashley Furniture HomeStore

Nov 2024 - May 2025

- Consistently achieved monthly sales targets since joining the company.
- Exceeded the February sales target by 225%, ranking among the top performers.
- Proficient in Microsoft Dynamics for managing sales operations and customer relationships efficiently.

EDUCATION

BEIJING LANGUAGE AND CULTURE UNIVERSITY

Apr 2024 - May 2024

In-person Course, Chinese Language and Literature

Gained foundational knowledge in Mandarin Chinese, including basic vocabulary, pronunciation, and key aspects of Chinese culture and communication.

ADDITIONAL INFORMATION

- Nationality:** Saudi Arabian
- Languages:** Fluent in Arabic and English
- Volunteering:** Completed 150+ hours of volunteer work supporting community and educational initiatives
- Customer Service:** Strong ability to build relationships, understand customer needs, and deliver excellent service
- Communication Skills:** Confident communicator with experience engaging diverse customers and handling inquiries professionally
- Teamwork & Work Ethic:** Proven ability to work effectively in fast-paced retail environments while maintaining a positive and professional attitude