



Tawfiq Mohammed Nasser Alkuhali

Sales & Business Development Professional

Contact Information

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Profile Summary

Dynamic and results-driven professional with experience in sales, business development, and logistics operations. Skilled in client relationship management, team coordination, and achieving organizational goals.

Key Achievements

- Successfully managed sales operations for multiple companies, achieving consistent growth.
- Oversaw logistics operations at IKEA, ensuring timely and efficient processes.
- Built strong client relationships leading to repeat business and customer satisfaction.

Education

- High School Certificate – Grade: Very Good
- Diploma in English Language

Professional Experience

Sales Officer – Kako Safety Equipment Co. (2 years)

Sales Officer – Sahar Designs for Decorations (2 years)

Logistics Operations Supervisor – Ghassan Ahmed Al Sulaiman Trading Co. (IKEA)

- Managed sales department and provided direct customer service through showroom and online platform.

Skills

- Forklift License
- Excellent command of English
- Proficient in Microsoft Office
- Strong interpersonal and communication skills
- Professional appearance and conduct
- Team player with high work ethics
- Ability to work under pressure