

Atheer Qaed Alsubaie

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EDUCATION

- BSc in Networks and Information Security (Ongoing)

Arab Open University

- High School

Graduated: February 2020

EXPERIENCE

Sales Specialist - Two Saudi Company

- Engaged with new and existing clients to build relationships
- Presented products/services effectively
- Followed up with customers post-sale

Sales Specialist - Twenty Seventh Trading Company

- Increased market share and expanded customer base
- Managed customer relationships and improved loyalty
- Analyzed data and performance reports

Customer Service Representative - Modern Age Company

- Handled complaints effectively
- Achieved performance goals and improved processes
- Boosted sales through high-quality service

CERTIFICATIONS

- Building AI Models using Machine Learning - Arab Open University (2024 - Present)
- Intensive English Language Course - Arab Open University (2023 - Present)

SKILLS

- Active Listening - Expert
- Persuasion and Negotiation - Advanced
- Effective Communication - Advanced
- Customer Guidance - Advanced
- Data Analysis & Performance Reporting - Advanced
- Microsoft Excel - Advanced

LANGUAGES

- Arabic - Basic
- English - Basic