

Ahmed Abdelaal

Logistics Manager

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Location: Mamzar, UAE

❖ SUMMARY

Results-oriented Logistics & Supply Chain Manager with 14+ years of global experience driving cost savings, service excellence, and operational efficiency across the UAE, KSA, Turkey, and Egypt. Expert in optimizing transportation, warehousing, and distribution, managing 3PL/4PL partnerships, and ensuring full compliance with international trade regulations. Proven negotiator and leader, aligning logistics with business goals to deliver scalable, cost-effective solutions in EU, GCC, Levant, North Africa, and Far East markets.”

❖ EXPERIENCE

LOGISTICS MANAGER | Jan 2023 to Jan 2025

Waterfall pumps manufacturing - Dubai, UAE

- Optimized end-to-end logistics processes—covering inbound materials, warehousing, and outbound distribution—by streamlining workflows and aligning with production plans, which improved operational efficiency and sustained a 95% on-time delivery rate.
- Reduced logistics costs by negotiating favorable terms with carriers and forwarder agents, achieving up to 30% savings.
- Applied SAP, Oracle, and advanced Excel to analyze logistics data and track KPIs, enabling accurate demand forecasting and inventory planning that prevented stock shortages and overstocking, ensuring uninterrupted production.
- Ensured full compliance with international trade regulations, customs requirements, and legal documentation, mitigating risks and securing smooth cross-border shipments.

LOGISTICS MANAGER | May 2018 to Dec 2022

Heliopolis Mining and General Trading - Cairo, Egypt

- Proactively monitored logistics operations and resolved issues to prevent disruptions, ensuring seamless service, on-time deliveries, and high customer satisfaction.
- Built and managed a global network of 3PL partners, streamlining logistics operations to support company expansion into new international markets with improved service reliability and cost efficiency.
- Optimized end-to-end logistics and negotiated with carriers and suppliers, achieving 35% cost savings and 90% on-time deliveries.
- Utilized SAP, Oracle, and advanced Excel to analyze logistics data, track KPIs, and generate actionable insights that optimized inventory management.
- Led, managed, and trained a high-performing logistics team, fostering collaboration, improving productivity, and ensuring consistent achievement of operational targets.

LOGISTICS MANAGER | Jan 2013 to Apr 2018

Plastic & Consultations Center Group - Cairo, Egypt

- Designed and implemented an optimized logistics strategy to streamline complex operations across all five subsidiaries of the parent company, enhancing workflow efficiency, reducing bottlenecks, and ensuring seamless coordination between teams.
- Achieved 55% logistics cost savings by negotiating favorable contracts with carriers and suppliers across all five subsidiaries.
- Maintained flawless logistics operations for the European market, ensuring 100% compliance with schedules and standards to achieve uncompromised customer satisfaction.
- Led, managed, and trained logistics teams to ensure all processes aligned with the company's strategic objectives, driving efficiency, consistency, and operational excellence.
- Ensured full compliance with European logistics and trade regulations, including customs and documentation requirements, mitigating risks, and maintaining seamless operations.
- Built strong shipping line relationships to prevent rollovers, optimize container use, and ensure timely high-volume shipments.

EXPORT & IMPORT COORDINATOR | Jan 2011 to Jan 2013

Plastic & Consultations Center Group - Cairo, Egypt

Coordinated end-to-end export and import operations, ensuring accurate documentation, customs compliance, and smooth cross-border shipments to international markets. Liaised with freight forwarders, shipping lines, and customs authorities to resolve clearance issues, minimize delays, and maintain on-time delivery performance. Monitored shipment schedules and trade documentation while implementing process improvements that enhanced efficiency, reduced errors, and supported customer satisfaction.

❖ EDUCATION

Ain Shams university Languages Faculty — Cairo, Egypt | Bachelor Degree in Italian Literature

Italian literature and poetry| Oct 2005 to Oct 2010

❖ SKILLS

Logistics Management



Strategic Planning & Execution



Supply Chain Optimization



Warehousing & Distribution



Inventory Control & Demand Planning



Transportation Management



Cost Reduction & Negotiation



3PL/4PL Relationship Management



Cross-Functional Collaboration



SAP,ERP & KPI Monitoring

