

Eslam Mahgoub

Sales Representative



CONTACT

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SUMMARY

Results-oriented Sales Representative with 10 years of progressive experience in the retail and electronics sectors. Adept at exceeding sales targets, building client relationships, and leading retail operations. Proven ability to manage teams, coordinate store logistics, and deliver exceptional customer service in fast-paced environments.

PROFESSIONAL EXPERIENCE

Sales Representative
Hussain Al-Mazeed Electronics – Al-Qassim, Saudi Arabia
2024 – Present

- Promote and sell a wide range of home and electronic appliances.
- Assist customers with product selection, features, pricing, and after-sales services.
- Maintain inventory records and ensure merchandise is displayed effectively.
- Achieve monthly sales targets and report performance to management.

Assistant Sotre Manger
Tefal – Egypt
2023 – 2024

- Managed customer inquiries and offered solutions based on product knowledge.
- Promoted Tefal products in-store and increased brand awareness.
- Collaborated with the marketing team to execute in-store promotions.
- Maintained high customer satisfaction and loyalty.

Assistant Branch Manager
OPPO Smartphones – Egypt
2019 – 2022

- Supported the branch manager in daily operations and team supervision.
- Trained and coached new sales staff on product knowledge and sales techniques.
- Monitored sales performance and prepared weekly reports.
- Ensured the branch met all operational, visual, and customer service standards.

Acting Branch Supervisor
B.TECH – Egypt
2016 – 2019

- Oversaw branch operations, including staff scheduling, inventory, and sales.
- Led a team of sales representatives to exceed revenue goals.
- Handled customer escalations and provided effective resolutions.
- Conducted regular audits to ensure compliance with company policies.

Sales Representative
Mardona Electronics – Egypt
2014 – 2016

- Engaged customers and provided detailed product demonstrations.
- Processed sales transactions and maintained accurate sales records.
- Provided post-sale support and followed up with clients for feedback.
- Ensured the store was organized, clean, and visually appealing.

Al-Alsun Higher Institute for Computers and Information Systems

Bachelor of Science in Management Information Systems

Graduated: 2013

Grade: Good

- **ICDL – Al-Alsun Institute | 40 Hours**
- **Microsoft Office 2015 – Al-Alsun Institute | 30 Hours**

- **Microsoft Word**
- **Microsoft Excel**
- **PowerPoint Presentations**
- **Social Media Platforms**
- **Internet Browsing**

- **Effective Communication**
- **Team Collaboration**
- **Time Management and Task Scheduling**
- **Ability to Work Under Pressure**
- **Flexibility and Adaptability**
- **Problem Solving**
- **Self-Confidence**

- **Date of Birth: 19 October 1991**
- **Nationality: Egyptian**