

AGHILESH P

Certified Purchasing and Procurement Manager (CPPM)

Mob: +1 368 399 2998 | +91 8089287050 | Email: aghipoovacode@gmail.com

PROFESSIONAL SUMMARY

Buyer and Supply Chain Professional with over 11 years of proven experience in strategic sourcing, purchasing, vendor management, and supply chain operations across GCC and international markets. Expertise in managing procurement for industries including Oil & Gas (Saudi Aramco, Samsung C&T), EPC, IT, FMCG, Consumables, Tools, Safety Equipment, Machinery, Logistics, and Event Management. Skilled at cost optimization, contract negotiations, customs clearance, and inventory/warehouse management. Recognized for driving savings up to 15% while ensuring compliance with GCC regulations and international standards. Open to opportunities across all procurement and supply chain functions, and available to work across all GCC countries.

KEY SKILLS

- Strategic Procurement & Supply Chain Management
- Contract Negotiation & Cost Optimization
- Vendor Relationship Management
- Inventory & Warehouse Operations
- ERP & SAP Procurement Systems
- Customs Clearance & Logistics
- Risk Assessment & Compliance
- Cross-Functional Team Leadership

CERTIFICATIONS

- Certified Purchasing and Procurement Manager (CPPM) – AIBM & KHDA
- Diploma in Supply Chain Management – Alison
- Supply Chain Management and Analytics – Unilever
- Project Management Foundations: Risk – PMI
- Small Business Management – Saylor Academy
- Google Digital Marketing, Ads Search & Creative Certifications
- Computer Communications and Networks – Saylor Academy
- Fiber Optics Technology – TUV Rheinland NIFE

PROFESSIONAL EXPERIENCE

Procurement Manager | Sri Vishnu Timbers Imports and Exports | Aug 2024 – Aug 2025

- Directed procurement operations ensuring 12% annual cost savings through vendor negotiations and optimized sourcing.
- Managed SKU-level procurement, demand forecasting, and stock planning for consumables and import materials, ensuring optimal inventory levels and timely availability.

- Developed strategies for wood imports across GCC, ensuring compliance with customs and logistics standards.
- Built long-term vendor relationships to secure supply continuity and competitive pricing.
- Collaborated with finance and operations to align procurement with business goals.
- Procured consumables, packaging materials, and logistics support items ensuring cost savings and timely delivery.
- Implemented supplier performance tracking system that improved on-time delivery by 18% and reduced procurement delays in import operations.
- Negotiated international freight and customs contracts, reducing shipping costs by 10% for timber imports.
- Developed new supplier base in Asia and GCC, improving sourcing flexibility and reducing lead times by 20%.

Purchaser | Samsung C&T – North Field Expansion LNG Project EPC-2, Qatar | Sep 2023 – Jul 2024

- Procured project materials, consumables, tools, and safety equipment for LNG expansion project.
- Negotiated supplier contracts achieving 15% cost reduction while maintaining quality standards.
- Ensured timely procurement and compliance with Qatar regulations and international standards.
- Prepared purchase orders, RFQs, RFPs, and maintained procurement documentation.
- Collaborated with engineering teams to align procurement of EPC project materials with technical specifications and Aramco compliance standards.
- Coordinated with project site teams to resolve material shortages quickly, ensuring uninterrupted EPC project execution.
- Handled procurement of specialized EPC materials and safety consumables in line with LNG project HSE standards.
- Procured EPC project equipment, coordinated international logistics, and ensured compliance with Incoterms 2020.
- Recognized for managing Samsung's procurement operations and subcontractor Al Jaber's procurement and payments, ensuring on-time project execution.
- Proficient in all modules of KNOX ERP, delivering accurate procurement workflows and vendor payment processing.

Assistant Procurement Manager | Eventree Entertainment, India | May 2022 – Jul 2023

- Managed procurement for large-scale corporate events achieving 15% budget savings.
- Negotiated contracts with suppliers to ensure timely delivery and quality compliance.
- Implemented vendor performance monitoring system to evaluate service standards.
- Oversaw warehouse and inventory management for event operations.
- Streamlined vendor sourcing for large-scale events, cutting lead times by 20% while maintaining quality across FMCG and consumables procurement.
- Managed end-to-end procurement for promotional and marketing materials, aligning purchases with client event strategies.
- Oversaw vendor compliance with contractual terms, ensuring cost transparency and adherence to project budgets.
- Coordinated SKU classification, brand performance tracking, and promotional launches in collaboration with marketing and design teams, improving stock turns, visibility, and category performance.

Procurement Head | Zettabron Infotech Pvt Ltd, India & UAE | Jul 2020 – Apr 2022

- Developed IT procurement strategy for hardware and software acquisitions.
- Negotiated contracts with global IT suppliers achieving cost-effective purchasing terms.
- Led cross-functional teams to implement category strategies and supplier audits.
- Introduced process improvements reducing procurement cycle time by 20%.
- Introduced supplier audits and category spend analysis, identifying cost optimization opportunities worth 10% annual savings.
- Implemented vendor performance scorecards, enhancing supplier accountability and improving service levels by 15%.
- Optimized supplier contracts for IT hardware/software, securing warranty benefits and reducing service downtime.

Procurement Officer | International Security and Communications Co, Saudi Arabia | Oct 2014 – Jun 2020

- Procured consumables, IT equipment, and safety items for Saudi Aramco projects.
- Coordinated customs clearance and logistics with freight forwarders across GCC.
- Negotiated with global suppliers including Airbus and Motorola for security equipment.
- Supervised warehouse operations ensuring on-time delivery to project sites.
- Prepared POs, RFQs, invoices and handled vendor negotiations across local and international markets.
- Managed inbound logistics, customs clearance, and procurement of safety consumables and machinery.
- Coordinated customs clearance and import logistics for machinery, IT equipment, and safety items under Saudi Aramco project standards.
- Coordinated with Aramco-approved vendors for procurement of telecom and security systems, ensuring compliance with project documentation standards.

TECHNICAL SKILLS

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| • SAP MM, SAP Ariba, SAP S/4HANA | • Coupa |
| • Oracle E-Business Suite | • ERP Systems |
| • Oracle Fusion Procurement Cloud | • Procureware |
| • Microsoft Dynamics 365 | • CRM |
| • IFS Applications | • MS Office Suite |
| • IBM Maximo | • KNOX ERP |

PERSONAL DETAILS

- Date of Birth: 14 July 1991
- Nationality: Indian
- Marital Status: Married
- Languages: English, Hindi, Malayalam, Tamil
- Availability: Open to opportunities across all procurement and supply chain functions, and available to work across all GCC countries.