

Abdulelah alhabib

Sales Development Representative



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Abdulelahalhabib@gmail.com

EDUCATION

High School Degree

Thumama Bin Athal

2022 – 2023

Bachelor's Degree (In Progress)

Imam Muhammad Ibn Saud Islamic University

Major: Marketing Communication | Expected Graduation : [2027]

SKILLS

- Basic knowledge of sales fundamental
- Lead generation and qualification
- Cold calling & email prospecting
- Objection handling active listening
- Goal-driven with a growth mindset
- Team collaboration and interpersonal skills
- Fast learner and adaptable to new tools and systems
- Basic understanding of CRM tools HubSpot or Salesforce
- Good command of English (speaking and writing)
- Strong verbal and written communication
- Good understand in SaaS Industry and SaaS Sales
- Basic B2B Sales

LANGUAGE

- Fluent in English
- Arabic Mother Tongue

SUMMARY

Marketing communication student passionate about sales and business development Driven to create value through strategic growth and strong client relationships Eager to apply my knowledge in-world settings and learn from industry leaders.

WORK EXPERIENCE

Sales & Marketing Representative Selling Sports Equipment (Freelance) For 3 months

- promoted and sold sports equipment through various social media platforms including Instagram,, and TikTok.
- Created engaging content and product showcases to increase reach and attract potential customers.
- Managed direct communication with clients, answered inquiries, and closed sales efficiently.
- Built a loyal customer base through consistent posting and personalized service.