



Rewan Adel Shehatta

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DoB: 13 Aug 1997

Willing to Relocate to UAE & KSA

Summary

Dynamic and results-driven Sales Engineer with over 6 years of experience in the furniture industry and wedding planning. Proven track record in driving revenue growth, building strong client relationships, and consistently exceeding sales targets. Expert in offering tailored workspace and design solutions, with strong proficiency in negotiation, client consultation, and interior planning.

Key Skills

B2B & B2C Sales and Negotiation

VIP & High-profile Client Handling

Interior Design Consultation & Space Planning

Target-driven Sales Strategies

Conflict Resolution & After-sales Support

Team Leadership & Cross-functional Collaboration

Design Tools

AutoCAD, 3D Max, SketchUp, Photoshop

Microsoft Excel & Office Tools

Professional Experience

Sales Engineer – Deskiy Office Furniture

Jan 2025 – Present

Delivered tailored workspace solutions using engineering knowledge and sales expertise.

Collaborated with clients, architects, and project teams for optimal designs.

Successfully met and exceeded monthly and quarterly sales targets.

Followed up through project stages from design to installation.

Sales Supervisor & Interior Designer – Divano Furniture

Jan 2024 – Dec 2024

Provided luxury clients with design consultancy and customized solutions.

Closed high-ticket sales consistently, exceeding targets and earning commissions.

Enhanced showroom design and customer engagement.

Sales Supervisor – Art House Furniture

Jan 2023 – Dec 2023

Maintained long-term relationships with clients and closed large deals.

Achieved monthly KPIs and increased client retention rates.

Sales Representative → Sales Supervisor – Maville Furniture

Nov 2020 – Dec 2022

Started as a Sales Rep, promoted after 1 year to Sales Supervisor.

Delivered personalized solutions for high-end clients.

Managed visual merchandising and optimized customer experience in the showroom.

Education

Faculty of Fine Arts – Alexandria University

Bachelor in Interior Decoration (2015 – 2020)

Graduated with Very Good (Honors)

Languages

Arabic: Native / English: Fluent / German: Beginner