

**SHAIKH PARVEEZ**parveez.shaikh09@gmail.com**Nationality: Indian****DOB :- 27 Sept 1974****Mobile :- +973- 33396192 or +973-33430906****SUMMARY**

An astute and result oriented professional with nearly 25+ years of vast experience in Wholesale, Retail, P&L Management, Category Management. Buying & Merchandising, Stock & Inventory Management, Promo-Planning, Floor- Operations, Logistics, Warehousing and delivery fleet management.

CAREER ABSTRACT

Sourcing, Procurement, Buying, Sales & Category Management (Local & Import Purchase) Stock & Brand Management, Market Intelligence Analysis, Wholesale Key account management. Merchandising, Pricing, Costings and Floor Layout Planning, Annual & Seasonal Promo Management, Vendor and Customer management. Warehouse, Operations, Logistic and Import/Local order management, Preparing Sales report & Office Administration

INTRO

A proactive planner with expertise in time management, space planning and asset management. implementer. Successful at preparing timely reports; best at building relationship with other departments. Skills to drive business growth, cost effective way on expenditure, and manage all aspects of daily store operations. Facilitate a team approach to achieve organizational objectives, increase profitability and enhance employee morale. Possess excellent team building, leadership, relationship management and analytical skills. Annual Inventory count and total warehouse management at central and branch level. Strong business acumen with the ability to execute a wide range of Operations and Stock management strategies to establish smoother operations and stock movements.

EXPERIENCE

DESIGNATION	COMPANY	SECTOR	CATEGORIES HANDLED	TOTAL YEARS
CATEGORY MANAGER	MUNTAZA SUPER	RETAIL	GENERAL MERCHANDISE	5 Years
PURCHASING	AL MEER GROUP -BAHRAIN		/TEXTILE/NOVELTIES	JAN 2020-PRESENT
SALES MANAGER/BDM	K HOME & KITCHEN	WHOLESALE	HOTEL SUPPLIES/GENERAL MERCHANDISE	5 Years
BUYING/SALES/OPS	KUMARS GROUP- BAHRAIN		TEXTILE/NOVELTIES	OCT 2014- NOV 2019



SALES MANAGER/BDM (BUYING/SALES/OPS)	ELEGANT TRADING WLL BAHRAIN	WHOLESALE	NON-FOOD HOTEL SUPPLIES	4 Years JULY 2010- SEP 2014
DEPT MANAGER (OPERATIONS)	ACE-USA FRANCHISE AL HASAWI GROUP - KUWAIT	RETAIL	HOUSEHOLD/TOYS STATIONERY/DIY	1 Year JUN 2009-JUN 2010
ASSISTANT MANAGER (BUYING/SALES/OPS)	ARAMCO SUPERMARKETS - AL KHOBAR AFS GROUP-KSA	RETAIL	FMCG/DAIRY/FROZEN/OPSS NON-FOOD	1 Year MAY 2008-APR 2009
SR SUPERVISOR (BUYING/SALES/OPS)	GEANT HYPERMARKETS BAHRAIN	RETAIL	GM/TOYS/STATIONERY	7 Years APR 2001-APR 2008
RETAIL ASSOCIATE/STOCKER (OPERATIONS)	SPINNEYS SUPERMARKETS DUBAI- UAE	RETAIL	FMCG/BEVERAGE/NOVELTY	3.7 Years JAN 1997-AUG 2000

EDUCATION

Bachelors 's in Arts (English Literature)

University of Mumbai

06/1992- 04/1995 Mumbai, India

Diploma In Computer Applications

Ambits, Mumbai

01/1995 - 01/1996 Mumbai, India

SKILLS

Purchase Management (LOCAL & IMPORTS) Category & Inventory Management, Vendor Management, Merchandising and Display, Sales & Margin Management, Logistics & Delivery Planning, Back-End Office Automation, Financial Reports through Advanced Retail Software's, Team Building & Customer Services.

LANGUAGES

English - Professional

Hindi - Expert

Arabic- Basic

Marathi - Expert

OTHER DETAILS

Passport No: S 6628913

Date of Issue: 29/05/2018

Date of Expiry: 28/05/2028

Issued at: Indian Embassy,
Bahrain

Residence Visa Valid Till: -
15/11/2026

*BAHRAIN LMV- Automatic,
Valid till 2027*



