

Mohamed Khaled FELLARI



Personal details



Mohamed Khaled FELLARI



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Phone: +966 50 039 8921

Location: Riyad, Saudia Arabia

Date of birth: November 3, 1991

Nationality: Tunisian

Skills

Retail Sales & Customer

Sales Strategy

Vendor Negotiation

Team Leadership

Customer Relationship Management

Cashier & Customer Service

Languages

Arabic

French

English

Education

Baccalaureat

2010

High school (ABU DHIAF LA MARSA TUNIS), La Marsa. Tunisia

« Section : Science Informatique

Employment

Store Manager

Feb 2020 - Present

Karray furniture (Hkeya okhra) Showroom manager Furniture decoration hkeya okhra). Tunis

- Manage daily showroom operations and sales team performance.
- Achieve sales targets through customer-focused strategies.
- « Oversee merchandising, product displays, and inventory control.
- « Resolve customer issues and ensure premium client service.
- « Collaborate with suppliers and marketing teams for promotions.

Cashier & Customer service

Apr 2023.6 - Nov 2023.8

Bershka. tunis

At Bershka, I worked as part of the front-line team, supporting both cashiering and customer service functions in a fast-paced retail environment. I ensured smooth checkout operations while delivering excellent customer support to enhance the shopping experience.

- « Handled daily cash and card transactions with precision and accountability.
- Delivered personalized service by assisting customers with product selection and styling advice.
- Processed returns, exchanges, and refunds in line with company policies.
- Supported visual merchandising by replenishing stock and maintaining store presentation.
- « Contributed to achieving sales goals through upselling and cross-selling techniques

Sales associate

Oct 2023.3 - Mar 2023.6

ENRICO MARINELLI. tunis

- « Specialized in costume and men's clothes
- « Help customers
- Greet customers in the store
- Organise displays
- Respond to phone and inquires
- Planning parties and events
- « Manage stock of clothing and items by welcoming customers in store
- « manage of stock
- « Assist customers

Sales associate

Nov 2023.2 - Sep 2023.3

Fatales, Zephyr. La Mars a, Tunisia

- « Specialized in the sale of perfume and cosmetics of makeup, skincare products in Tunisia
- « Assist and Help customers
- « Daily inventory and manage stock
- Displays organization
- Answer to calls, prepare orders and handle customers complaint