



Majd Mahmoud Al-Oti

Sales Representative | Sales Supervisor



4-5-1993



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Jordan - Amman

PERSONAL SKILLS

- Hard Working
- Team Work
- MS Office
- Time management
- Problem Solving
- Driving license from 2011

LANGUAGES

ARABIC

ENGLISH

INTERESTS

- Scientific Research
- Self development
- Continuous learning
- Critical thinking

Objective

Looking for a job and want to associate with an organization to provide my skills. Hardworking and eager to get opportunities to improve myself professionally and contribute to the growth of the organization with quality services.

Education

- ❖ High School certificate

Experiences

- **Midas Home Furniture Jordan**
Sales person
Jordan | 8/2023 – Present
- **Souq Al Baladi Trading.**
Sales supervisor
Qatar | 2/2022 – 6/2023
- **Samer Ramadan Corporation for Air Conditions and Home Appliances.**
Retail and wholesale sales and marketing representative
Jordan | 11/2019 – 1/2022
- **Ban Jordan co.**
Wholesale and retail sales and marketing representative
Jordan | 12/2015 – 10/2019
- **Experience in major furniture and furnishings companies** Sales Representative B2B wholesale and retail in Jordan and the Arabian Gulf.

Participation

- **International Fall Exhibition Bahrain | 2021 (Exhibitor)**
- **Doha Trade Fair Qatar | 2022 (Exhibitor)**

Knowledge

- **Communicating with existing clients and working to attract new clients to the organization.**
- **Promote new products to existing and potential customers.**
- **Developing and updating information about products and communicating it to customers.**
- **Presenting products to customers and providing methods of use and product specifications.**
- **Providing samples to potential customers to gain their trust.**
- **Organizing product promotions and using appropriate display methods.**
- **Analyzing competitors and monitoring and following up on market performance.**
- **Follow up on delivery procedures, submit orders, and solve customer problems.**
- **Distributing tasks to the work team and providing directions.**
- **Training the work team and providing suggestions to improve performance.**
- **Preparing and submitting performance and sales reports.**

Reference

- ✓ **Available upon request**