

Abdelrahman Gaber Elsayed

| Alexandria , Egypt

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Objective

A results-driven sales professional with over 5 years of experience in B2B and B2C environments, seeking to join a growth-oriented company to expand market share and exceed sales targets.

Personal information

- Nationality: Egyptian • Religion: Muslim
- Passport: Yes
- Date of birth: 15/3/1998
- Marital status: Single

Education

Higher Institute of Engineering and Technology
Bachelor's Degree of Civil
Engineering Good 69.98%

2024

Graduation project
Survey project
Very Good +

Experience

Lazaro Scent (Luxury Fragrance & Aroma Diffusion)
TeleSales - Assistant Manager

Oct2024 - Present

Shaety Real Estate (Leading real estate marketing agency in
Egypt)
Senior Sales

Jun 2023 - Sep 2024

Mahrousa Hotel
Assistant General Manager

Nov 2022 - May
2023

Supervise department heads to ensure smooth and efficient daily operations

Dec 2020 - Sep 2022

H&M Store (Retail company
Sales Associate

Town Team Store
Retail Sales

Jan 2018 -Noc 2020

Skills

Strong experience in B2B/B2C sales

Strong negotiation and closing skills

Team player with strong communication and time management skills

Time management and multitasking under pressure

Excellent communication, negotiation, and customer service skills

Computer Skills

AutoCAD, Microsoft Office (Word, Excel, Powerpoint)

Language

- Arabic : Mother language
- English : Good

Hobbies

- Research
- Reading
- Graphic designer
- Data entry
- Real estate development
- Sales and marketing