

FAISAL MOHAMMED MATOOQ MOAMENAH

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Work Experience:

- National Bank of Umm Al Quwain – Dubai

Sales Consultant (2004 – 2005)

- Sold personal loans, credit cards, car loans, real estate financing, and Islamic finance products
- Achieved monthly and annual sales targets

- Saudi Ministry of Foreign Affairs – Dubai

Citizens Affairs Officer (2005 – 2012)

- Public relations
- Community services for Saudi nationals
- Liaison with government authorities
- Office administration
- Secretarial duties

- Axiom Telecom – Jeddah

Sales Supervisor (2013 - 2013)

- Wholesale and retail marketing
- Customer communication and support
- Marketing strategy development
- Acquiring new clients

- Basmat Al Abraj Urban Development Est. – Jeddah

Executive Director (2013 – 2018)

- Procurement and marketing management
- Sales management
- Public and governmental relations
- Strategic planning and development

Educational Qualification:

- Cambridge British College

pursuing a Professional Master's in Business Administration (MBA)

Career Objective:

- I possess extensive experience in developing operational and strategic plans and leading teams toward achieving organizational goals efficiently and effectively. I seek to assume a leadership role in a reputable company where I can contribute to enhancing overall performance, boosting productivity, and improving quality and employee satisfaction. I have strong decision-making skills, problem-solving abilities, and resource management expertise to ensure sustainable growth and continuous development.

Personal Skills:

- Computer literacy
- Ability to take responsibility
- Time and risk management
- Discipline and accuracy at work
- Continuous development
- Dealing effectively with various personalities and the public

Courses and Certifications:

- **Galileo Travel and Tourism Course**
Kafaat Training Center
- **Currency and Metals Trading Course**
Malaysian Company – Dubai
- **Project Management Course (PMP):**
Professional Track Training Center
- **Data Analysis Course (Power BI):**
Professional Track Training Center

Languages:

- **English Language**