

Mohammed Ibrahim Rs

Business Administration graduate with hands-on experience in freight forwarding operations and logistics sales. Skilled in managing shipment processes, handling customer inquiries, preparing service quotations, and promoting logistics solutions. Known for improving operational efficiency and building strong relationships with clients and vendors to support business growth.



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📅 09. December 2002

WORK EXPERIENCE

Operation Executive USI Freight Solutions

10/2024 - 11/2024

Dammam, Saudi Arabia

USI Freight is a logistics and freight forwarding company offering end-to-end transportation solutions including sea, air, and land freight.

Achievements/Tasks

- Managed daily freight forwarding and logistics operations.
- Coordinated shipments and tracked delivery timelines.
- Communicated with vendors and clients to ensure operational accuracy.

Sales Executive USI Freight Solution

12/2024 - Present

Dammam, Saudi Arabia

USI Freight is a logistics and freight forwarding company offering end-to-end transportation solutions including sea, air, and land freight.

Achievements/Tasks

- Drove sales of freight and logistics services to new and existing clients.
- Met and exceeded monthly sales targets through proactive outreach.
- Prepared competitive quotations and negotiated with customers.
- Collaborated with operations and accounts to ensure seamless service delivery.

EDUCATION

School International Indian School Dammam

04/2021

Saudi

Courses

- Marketing
- Business studies
- Economics
- Accountancy

Bachelor of Business Administration Annamalai University

07/2021 - 09/2024

Bahrain

SKILLS

Goal-Oriented

Adaptability and Flexibility

Sales Promotion

Self Motivation

Teamwork and Collaboration

Microsoft Office

Time management

LANGUAGES

English

Full Professional Proficiency

Urdu

Native or Bilingual Proficiency

Hindi

Full Professional Proficiency

Arabic

Limited Working Proficiency

INTERESTS

I have a strong interest in studying market trends and dynamic

I have a strong passion for marketing and love exploring the strategies that drive consumer engagement and brand success.

Football