

Mohammed Hegazi

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Experience

Key Account Representative

Gandour • Mecca

01/2025 - Present

Achieve sales, coverage, distribution, and visibility targets for each product and/or brand as per approved sales forecast.

Collect all receivables related to assigned accounts on a timely manner.

Handle customer issues and resolve any problems whenever possible or escalate them to the responsible manager to ensure they are dealt with effectively.

Key Account Sales Representative

Gandour • Jeddah

03/2024 - 01/2025

Key Account Sales Representative

Gandour • Riyadh

06/2022 - 03/2024

(Cash Van) Sales Representative

Gandour • Hail, Riyadh

10/2014 - 06/2022

Build strong customer penetration to maintain the company's position as the preferred supplier.

Maintain all daily, weekly and monthly reports updated and ensures timely submission.

Manage allocated cash allowances, budgets and offers.

Sales Representative

Surveillance camera selling company • Riyadh

09/2013 - 08/2014

Creating and delivering sales presentations and proposals that effectively showcase the benefits of the recommended camera systems.

Maintaining a deep understanding of surveillance technology, including cameras, recording devices, and other related equipment.

Negotiating contracts and closing sales to achieve sales targets.

Sales Representative

Danone • Egypt

01/2012 - 07/2013

Meeting or exceeding monthly sales targets within the designated area.

Following the assigned route plan and ensuring timely delivery of pre-orders.

Managing the entire sales process, including order taking, invoicing, and cash collection.

Skills

Customer service, Communication skills, Time management, work under pressure, Negotiation, Sales, Computer literacy, average English

Education

social work

Port Said University • Port Said, Egypt

08/2010

Bachelor of social work