

Sameer Saiid Abd-El Aziz

Sales Team Leader

Based in: Riyadh, Kingdom of Saudi Arabia

Phone: 966510656882

Email: samirsaid370@gmail.com

LinkedIn:

[Sameer Saiid](#)

Professional Summary

Result-driven sales professional with over 7 years of experience in the smartphone and mobile industry, excelling in team leadership, sales supervision, and customer engagement. Proven track record of exceeding sales targets, fostering client relationships, and leading successful teams to achieve organizational goals. Adept at problem-solving, multitasking, and working under pressure with strong communication and presentation skills.

Professional Experience

> Sales and marketing specialist (KSA / Riyadh)

Nosann information technology

Jan 2025 _ May 2025

- Responsible for get a new deal with the company and person to increase our sale process and make a marketing for our company

➤ Sales Team Leader

El-Fadi Group for Smartphone Service

November 2022 - October 2024

- Lead a team of sales professionals to achieve monthly and quarterly sales targets.
- Develop and implement sales strategies to optimize team performance and customer satisfaction.
- Provide training and support to team members to enhance product knowledge and sales techniques.
- Analyze sales data to identify trends, areas of improvement, and market opportunities.

➤ Sales Supervisor

VIVO Egypt

October 2021 - November 2022

- Supervised multiple branches, ensuring consistent product promotion and sales performance.
- Collaborated with branch owners to streamline purchasing processes and maximize sales volume.
- Monitored team progress and provided actionable insights to improve performance.

➤ **Sales Supervisor**

Realme Egypt

August 2019 - August 2021

- Oversaw sales operations across a network of branches, achieving and surpassing sales goals.
- Built and maintained strong relationships with branch owners to drive product uptake.
- Trained and guided branch sales teams, ensuring high standards of customer engagement.

➤ **Branch Manager**

El-WESSAM for Mobile Trading

April 2017 - July 2019

- Directed daily operations of the branch to meet sales and operational targets.
- Fostered a collaborative work environment, boosting employee morale and performance.
- Implemented sales initiatives to maximize customer satisfaction and revenue.

➤ **Sales Associate**

TECNO Mobile Company

November 2016 - July 2019

- Demonstrated products and services to customers, tailoring recommendations to their needs.
- Consistently achieved or exceeded monthly business targets through strategic sales approaches.
- Delivered exceptional customer service, ensuring repeat business and referrals.

➤ **Sales Representative**

El-WESSAM for Mobile Trading

June 2016 - October 2016

- Managed in-store sales processes for mobile devices and accessories.
 - Engaged with customers, providing detailed product information and personalized recommendations.
-

Education

Bachelor's Degree in Law

Alexandria University, Egypt

Graduated: 2014

Skills

- **Sales Expertise:** Team leadership, sales strategy development, client relationship management.
- **Communication:** Strong verbal and written communication, presentation, and negotiation skills.
- **Problem Solving:** Analytical mindset with the ability to resolve issues and drive results.

- **Technical Proficiency:** Microsoft Office Suite (Word, Excel, PowerPoint, Outlook), and general computer navigation.
-

Languages:

Arabic: Native

English: Very Good

Certifications & Training

- Sales & Marketing Training Course.
 - Mobile Specifications Training Course.
-

References

Available upon request
