

Kamil Ahmad

Retail Sales Specialist & Supervisor

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I am available with a transferable iqama, based in Riyadh, Saudi Arabia, and can join immediately.

I am eager to contribute effectively, learn extensively, and advance my skills to drive both organizational and personal achievement. My goal is to secure a challenging position in the fashion retail sector, where I can leverage my education, experience, and dedication for mutual growth and success.

Experience

ECCO – Luxury Shoes & Accessories Brand

Store Supervisor - Riyadh KSA

Sep 2024 - July 2025

- Store & Backstore Operations:** Supervised end-to-end store and backstore functions including receiving deliveries, stock counting, tagging, and ensuring timely readiness of products for display.
- Administrative Tasks:** Managed DSR (Daily Sales Report), performed cash reconciliation, bank deposits, and submitted reports accurately and on time.
- Visual Merchandising:** Maintained high visual merchandising standards aligned with ECCO’s premium brand identity; regularly refreshed displays based on new arrivals and promotional campaigns.
- Sales Achievement:** Drove individual and team sales by applying strategic upselling and cross-selling techniques tailored to customer preferences.
- Customer Service Excellence:** Delivered personalized shopping experiences, addressed inquiries and complaints promptly, ensuring high customer satisfaction and retention.
- Cash Handling:** Oversaw POS operations, ensured accurate billing, and managed daily cash deposits securely.
- Team Collaboration:** Coordinated daily staff activities, supported team members, and contributed to a motivated store environment focused on excellence.

Pantaloons Fashion Retail Company

Sales Specialist - India

Jun 2023 - Jul 2024

Dedicated to delivering outstanding customer service and driving sales in a fast-paced retail setting.

My responsibilities included:

- Customer Engagement:** Greeted customers, understood their needs, and provided tailored shopping assistance.
- Sales Achievement:** Exceeded individual and team sales targets through effective upselling and cross-selling strategies.
- Inventory Management:** Assisted in stock replenishment, and consolidation process, and ensured accurate product labeling and placement.
- Cash Handling:** Managed transactions, processed payments, and balanced cash registers at the end of each shift.
- Customer Satisfaction:** Addressed customer inquiries and resolved issues promptly, contributing to a high level of customer satisfaction and repeat business.
- Team Collaboration:** Supported colleagues, contributed to a positive team atmosphere, and participated in training sessions to enhance store performance.

As a Cashier at KFC, I play a crucial role in ensuring smooth and efficient customer transactions while maintaining the highest standards of service.

My key responsibilities include:

- **Customer Interaction:** Greeting customers warmly, taking orders accurately, and providing prompt service to ensure a positive dining experience.
- **Transaction Management:** Handling cash, credit, and digital payments, ensuring accuracy in processing orders and issuing receipts.
- **Order Fulfillment:** Coordinating with the kitchen staff to ensure orders are prepared correctly and delivered to customers in a timely manner.

Education

Bachelors Degree - Graduation

Bundelkhand University (BU), Jhansi

- Bachelor of Arts in Sociology | 2nd Division

Skills

- Consistent Learner
- Positive Attitude
- Adaptability
- Communication Skills
- Team Collaboration
- Hard Worker
- Time Management
- Eye for Detail

Passport

- Passport No - V 0254634
- Date of Issue - 18-03-2020
- Date of Expiry - 17-03-2030