

Ahmed Shabaan Mohamed

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Personal statement

I am looking for a position that will enable me to achieve greater practical accomplishments in the field of marketing, sales, and customer targeting, as well as take on new challenges and fulfill the needs of business institutions in local and international markets. This position will enable me to utilize my academic background and my personal, organizational, and leadership skills.

Personal Data

Date of Birth: 16/6/1995.

Nationality: Egyptian.

Gender: Male.

Marital status: married.

Military Service Status: Exempted.

Driving License: Egyptian & KSA License.

Academic

2014-2018 Bachelor of Commerce, Helwan University, 2018 batch.

Major: Foreign Trade Department and business management .

Courses

- English general course ‘ AUC ’
- English conversation course ‘Berlitz’
- International Computer Driving License (ICDL)

Experience

- **H&A accounting office**

Accountant From oct 2016 to April 2017

- Prepares asset, liability, and capital account entries by compiling and analyzing account information.
- Summarizes current financial status by collecting information, profit and loss statement, and other reports.
- Maintains customer confidence and protects operations by keeping financial information confidential.
- Secures financial information by completing data base backup.

- **Majed ELfuttaim Group**

Sales From may 2017 to jun 2019

- Responsible for agreements with clients.
- Responsible for distributing and scheduling with clients Marketing for the company product.

- **National Bank of Egypt** From jul 2019 to feb 2023
Direct sales From jul 2019 to Aug 2021
Team leader From sep 2021 to feb 2023
 - Responsible for sale retail (credit card – personal loan)
 - Responsible for sale SME's (business banking)

- **Emirates NBD Bank in KSA** From Feb 2023 till now

sales consultant in multi product team.

Responsible for sale all bank product

(Credit card – personal loan – mortgage – open account)

Skills

- **Language:** English: Very good knowledge of spoken and written English.
- **Computer:** Microsoft office (Excel – word – power point)
- **Personal skills:** experience and working knowledge of CRM system , strong written and verbal communication skills , Communication skills , fast learner , hard worker and flexible to the work environment.