

Alaa Eldin Mohsen Abdelhay

Sales Manager

Personal Info

Manfoha, Riyadh, Saudi Arabia

0590867210

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Nationality

Egyptian

Date of birth

23\8\1985

Skills

administrative

Sales support

Teamwork

Customer service

Time management

Computer skills

Problem Solving

Active Learning

Languages

English



Hobbies

chess , PS games



Summary

Sales professional with over 8 years of experience in customer service and data management.

Proficient in managing client requests, order processing, and building strong customer relationships.

Skilled in using systems software such as AS400 and QuickBooks.

A results-driven leader with the ability to solve problems and drive business growth.



Work Experience

Showroom Manager, Ideal House Furniture & Electronics , Giza, Egypt

January 2021 - April 2025

Developed and implemented strategies to maximize sales and customer satisfaction in the showroom.

Managed daily showroom operations and maintained high service standards.

Led and trained the sales team to achieve sales targets.

Ensured excellent customer service and handled client inquiries and complaints.

Supervised merchandise display and howroom appearance
Coordinated with inventory teams for stock control and replenishment.

Developed sales strategies and monitored performance metrics.

Collaborated with marketing for promotions and showroom events.

Controlled budgets and optimized operational expenses.

Recruited, onboarded, and mentored new staff.

Stayed updated on market trends and competitor activities.

section supervisor, Jarir Marketing Corporation, Eastern , Kingdom of Saudi Arabia

December 2012 - November 2020

Supervised sales staff and technicians to meet targets.

Trained new hires and evaluated staff performance.

Boosted sales and customer satisfaction through technical support.

Analyzed sales data and prepared regular performance reports.

Updated the team with market and technology trends.



Education

Bachelor of Arts (Psychology), Ain Shams University (pass)

2011



Courses

Promoter Diploma, Intel (good)

2013

Microsoft Retail Accreditation Program, Intel (good)

2013