

Saad Mohamed Badawi



➤ PERSONAL INFORMATION:

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- 📍 KSA
- 🚗 Driving Licence : Valid

➤ PROFESSIONAL SUMMARY:

A Highly Motivated And Results-Driven Medical Representative With 7 Years Of Experience In Pharmaceutical Sales, Skilled At Building And Maintaining Relationships With Healthcare Professionals, Promoting Medical Products, And Increasing Sales Revenue& Excel In Effectively Communicating The Value Of Pharmaceutical Products And Educating Healthcare Professionals On Their Benefits.

➤ Work Experience :

- Medical Sales Representative, July 2024 – Till now, Delta Med Lab , KSA.
- Medical Sales Representative, May 2022 – Jun 2024, Dr Nutrition , KSA.
- Senior Medical Representative, Sep 2016 – May 2022, Adwia Pharmaceuticals Company:
 - 1- To Meet Given Monthly And Annual Sales Targets “Unit & Values “ , By Promoting ADWIA Products To The Target Customers Groups ,In Accordance With Given Guidelines, With The Help Of Recources Provided, Under The Guidance Of Relevant Managers .
 - 2- Achieve All Pre-Determined Objects/Targets Through Ethical Promotion And Applying Company Strategies .
 - 3- Maintain Accurate Customer Lists, Daily Reports, And Records Through Documenting, Updating And Analyzing Customer Data Continuously .

➤ **EDUCATION :**

- **Diploma Of Biochemistry ,Very Good, 2020, Suez Canal University, Egypt .**
- **Bachelor Of Science, chemistry& Microbiology, very good, 2016, Mansoura University, Egypt.**

➤ **Achievements:**

- **National Best Achiever Of Danset ® (Adwia Product) Market Leader Ondansetron Molecule In Egypt 2021-2022.**
- **Have Met All Given Monthly And Annual Sales Targets “Unit & Values “ , By Promoting ADWIA Products To The Target Customers Groups ,In Accordance With Given Guidelines.**
- **Transferring Dr Nutrition Medical Compant In Khobar To One Of Top Sales Stores In KSA.**

➤ **Certifications:**

- **Certified Medical Sales Representative (Cmsr)**
- **Pharmaceutical Sales Training Program (Pstp)**
- **Successful Negotiation Training Program (Sntp)**

➤ **Skills:**

- **Exceptional Communication, Microsoft Office And Networking Skills .**
- **The Ability To Work Under Stress And Multi-Task .**
- **Successful Working In A Team Environment , As Well As Independently .**
- **The Ability To Follow Instructions And Deliver Quality Results .**
- **Proven Track Record Of Meeting And Exceeding Sales Targets .**
- **Product Knowledge And Understanding Of Medical Industry .**
- **Strategic Sales Planning ,Execution And Customer Relationship Management .**

▪ **Reference Available Upon Request**