

AHMED MOHAMED SIDKY

PROFESSIONAL SUMMARY

Results-oriented Sales & Customer Service Professional with over 9 years of experience across pharmaceutical, retail, and perfume industries. Strong background in sales strategy, negotiation, and client management, with a track record of meeting and exceeding targets. Skilled in team leadership, training, and product promotion, combining medical knowledge with retail expertise to deliver business growth. Holding a driving license and motivated to excel as a Medical Sales Rep, Sales Executive, or Retail Manager.

CONTACT

March 8, 2001 / Fayoum, Egypt / 01024883367 /
ahmedsidky2001@gmail.com

WORK EXPERIENCE

Branch Manager – Makkah Perfumes Company | 2021 – 2024

- Managed daily operations and supervised a sales team to achieve monthly targets.
- Increased sales through effective product promotion and customer engagement.
- Trained and developed staff to maintain high customer service standards.
- Oversaw inventory control, reducing stock losses and improving performance.

Pharmacy Assistant – Marwa Morsi Pharmacy | 2015 – 2021

- Assisted pharmacists in dispensing and explaining medications to patients.
- Gained strong pharmaceutical product knowledge and medical terminology.
- Guided customers in selecting OTC medications and provided trusted advice.
- Managed stock levels, expiry monitoring, and ensured medication safety.

ACADEMIC HISTORY

Bachelor of Law – Fayoum University | Class of 2023

COURSES

- Online courses in Marketing
- Online courses in Human Resources (HR)
- Sales & Negotiation
- Team Leadership & Management
- Customer Service
- Microsoft Word & Excel
- Time Management & Working Under Pressure

SKILL

- Driving License (Valid Egyptian License)
- Sales & Negotiation
- Pharmaceutical Product Knowledge
- Customer Relationship Management
- Team Leadership & Staff Training
- Problem Solving & Time Management
- Microsoft Office (Word, Excel, PowerPoint)