

MOUSA BRNAWY

CONTACT

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-  AL - Madinah
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SKILLS

- Sales Strategy & Business development
- Negotiation & Persuasion
- Closing High-Value Deals
- Reports Formatting
- Verbal & Written communication
- Leadership

LANGUAGES

- Arabic 
- English 

EXTRACURRICULAR ACTIVITIES

- Organize weekly events to increase the awareness & participation of the community from different ethnicities .

PROFESSIONAL PROFILE

I believe sales is not just about closing deals – it’s about creating connections. With years of experience in sales, hospitality, and operations, I’ve learned that the key to growth is understanding people. My passion lies in turning conversations into partnerships and challenges into opportunities. I don’t just sell products; I sell trust, consistency, and long-term value.

EDUCATION & QUALIFICATION

High School (2010 - 2014)	Office skills & Receptionist course (Jul 2022)
PMP course (January 2023)	Operations management course (November 2022)
SDR (udemy course) AUG 2025	Data entry and analysis course (90 Hours)

EXPERIENCE

Al-Fagra Village Resort

- Resort Manager (2021 – 2023)
- - Oversaw day-to-day resort operations including staff management and guest services.
- - Managed budgets, events, and vendor relations to maximize profitability.

Hello Partner Stationery

Sales Representative (2024-2025)

- Marketed and sold stationery products to both retail and corporate clients.
- Consistently exceeded sales targets by building strong client relationships.
- Provided after-sales service that maintained customer satisfaction and repeat business.

Games Club

Sales Manager (Jan 2025 – Jun 2025)

- Managed and expanded sales operations, boosting customer acquisition and repeat business.
- Developed promotional strategies that increased overall sales revenue.
- Trained and supervised a sales team to consistently meet and exceed targets.
- Negotiated with partners and suppliers to secure competitive deals and partnerships.