

Mohamad Ali

Riyadh, 42421 Riyadh | +966533197098

dodo68538@gmail.com | LinkedIn: محمد مصدق

Summary

Highly motivated and results-oriented professional with extensive experience in sales and business administration. Proven ability to achieve sales targets, manage client relationships, and provide exceptional customer service. Seeking a challenging and rewarding opportunity to leverage skills and contribute to the growth of a dynamic organization.

Work Experience

Emirates NBD, Riyadh, Saudi Arabia

Sales Specialist | May 2024 – present |

- Specializing in providing tailored personal finance solutions to meet client needs.
- Assisting clients with real estate transactions, offering expert advice and guidance.
- Consistently exceeded monthly sales targets by 10%.
- Successfully closed deals for high-value properties.

Emkan Personal Finance Company, Riyadh, Saudi Arabia

Sales Consultant | Mar 2023 - Aug 2023 |

- Consulted with clients to understand their financial needs and recommend appropriate personal finance solutions.
- Achieved sales targets and contributed to the company's revenue growth.

Dorwaza Company Limited, Saudi Arabia

Real Estate Consultant / Real Estate Sales Specialist | Aug 2017 - Oct 2022

- Provided expert advice and guidance to clients on real estate transactions.
- Successfully managed the sale of properties, ensuring client satisfaction.

Dorwaza Motors Company, Saudi Arabia

Sales Consultant / Sales Specialist | Dec 2014 - Jul 2017

- Consulted with customers to determine their vehicle needs and facilitated sales.
- Demonstrated strong sales skills and achieved consistent sales success.

Founder Fawaz Suleiman Al-Dandani, Saudi Arabia

Accountant and Contracts Specialist / Contract Coordination | Jul 2014 - Dec 2014 |

- Managed accounting tasks and specialized in contract preparation and coordination.

Red Star Sports Centre, Saudi Arabia

Administrative Supervisor | Jul 2011 - Aug 2012

- Oversaw administrative operations and ensured efficient centre management.

Gulf Company, Saudi Arabia

Sanitary Ware Sales Representative | Nov 2011 - Aug 2013 |

- Represented the company in selling sanitary ware products to clients.

Dal Sudanese Automotive Company, Saudi Arabia

Sales Consultant / Sales Representative | Feb 2011 - May 2011 |

- Provided sales assistance and product information to customers.

Education

Professional Masters in Business Administration | Jul 2022 - Sep 2022 |

Professional Masters Course in Business Administration, Egypt

Bachelor of Business Administration | Jun 2008 - Jan 2012 |

Al Jazeera University, Sudan, Business Administration Department

Diploma in Fundamentals of Computer Science | Apr 2012 - Sep 2012 |

Software and Computer Science Centre, Sudan

Courses

Real Estate Appraisal | Apr 2022 - Sep 2022 |

The Saudi Authority for Accredited Residents

Crisis Management | Sep 2022 - Dec 2022 |

International Foundation for Professional Management

Risk Management | Sep 2022 - Dec 2022 |

International Foundation for Professional Management

Skills

- Microsoft office word
- Excel
- Ctf

Language

Arabic (Mother language)

English (Intermediate level)