



MOSTFA HASSAN

Proven Sales Representative with a track record of driving revenue growth and developing robust customer relationships, notably with Johnson&Johnson and RED BULL (Alnaghi Bro). Expert in sales consultation and account servicing, I excel in leveraging persuasive communication to exceed sales targets. My strategic approach to sales development and process improvement has consistently enhanced customer satisfaction and loyalty.

CONTACT

- Jizan
- +966 58 300 8578
- selbolok@gmail.com

SKILLS

- Account Servicing
- Sales consultation
- Process Improvement
- Sales Development

LANGUAGES

Arabic:
English:

PERSONAL INFORMATION

- Date of birth: 1992-01-06
- Nationality: Egyptian

EXPERIENCE

Sales Representative

RED BULL (Alnaghi Bro) - JIZAN

- 01/2025 - Current
 - Communicated product features, advantages, and benefits to customers.
 - Utilized persuasive communication techniques to close deals quickly and efficiently.
 - Developed and maintained strong customer relationships and networks within designated sales territory.
 - Managed customer accounts by providing accurate information on product availability and pricing.
 - Worked with management teams to develop annual sales plans, goals, and targets.

Sales Representative

Johnson&Johnson (Alnaghi Bro) - Jizan

- 11/2017 - 01/2025
 - Communicated product features, advantages, and benefits to customers.
 - Utilized persuasive communication techniques to close deals quickly and efficiently.
 - Developed and maintained strong customer relationships and networks within designated sales territory.
 - Managed customer accounts by providing accurate information on product availability and pricing.
 - Worked with management teams to develop annual sales plans, goals, and targets.

Merchandiser & Order maker

Abudawood Group - Abha

- 02/2016 - 10/2017
 - Maintained product rotation by checking expiry dates or damage.
 - Used hand trucks and pallet jacks for maneuvering products throughout store.
 - Implemented store layout changes, including the addition of new fixtures.

EDUCATION

07/2015
Bachelor
Social Service - Egypt